



***Intellenet***

***Education and Training  
Programs***

***November 2011***

**Intellenet  
Post Office Box 350  
Gladwyne, Pennsylvania 19038  
800-784-2020  
[www.intellenetwork.org](http://www.intellenetwork.org)**

The members of the Intellenet Education and Training Group are highly trained private investigation and security management professionals with many years of education and practical experience in their areas of expertise. They have made training and educational presentations to professional associations and corporate entities. Many of the presenters are also court qualified expert witnesses.

If you are interested in discussing a presentation with the presenter, please contact him/her at the address on the heading of the presentation listing. Each presenter is an independent consultant with whom you should negotiate the specifics of the presentation opportunity.

If you are interested in a unique presentation that does not appear in the listings, please contact Intellenet for the development of a presentation to meet your needs.

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## **What is Intellenet?**

Intellenet is a national and international network of highly experienced private investigators and security consultants with special expertise in investigative and security matters.

Intellenet's uncompromising key principles are professionalism, discretion and confidentiality. Intellenet is a highly experienced group of professional investigators and security consultants with national and international specialized investigative capabilities. Our goal is to assist businesses resolve problems with a maximum of professionalism and competency.

Additionally, there is a wide range of special expertise available, for example: forensic accounting, workplace violence, executive protection, computer forensics, and due diligence among many others. Intellenet members have been court certified as expert witnesses in many areas, for example, inter alia, premises liability, product diversion, and accident reconstruction.

Intellenet members can provide professional investigative coverage in all areas of North America, Central America, South America, Europe, Africa, Asia, South East Asia, and the Middle East.

Membership in Intellenet is a highly competitive process. Prospective members must have a minimum of 10 years investigative experience and the personal recommendation of an Intellenet member before being subjected to a background investigation. As a result, the average investigative experience is 35 years. Members have been employed by numerous national and international premier government investigative agencies.

Intellenet is here to serve you. You may contact Intellenet at [Intellenet@intellenetwork.org](mailto:Intellenet@intellenetwork.org) or by contacting James P. Carino, Executive Director at 800-784-2020.

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### **Private investigation and Security as a Second Career—1.0 Hour**

The difference between law enforcement and private investigation and security management will be discussed. How professional security management has changed in recent years will be discussed to demonstrate the potential for success in security management as well as how the philosophies of security management and law enforcement are different and also interrelated.

### **Private Investigation—Success or Failure as a Business—2.0 Hours**

The management and business skills, investigative skills, administrative knowledge, and financial acumen needed to be successful as a private investigations business owner. Discussion topics included identifying the most appropriate business model, how to market your business and develop a client base, setting a fee schedule and how to interact with subcontractors profitably.

### **The Private Investigator as an Independent Contractor—1.0 Hour**

Using an independent contractor is a common business management technique to provide additional personnel and technical resources as needed. There are pitfalls that may be encountered with their employment if not done correctly. Topics include finding a competent contractor with the necessary qualifications, the need for a contract and insurance, the responsibilities of each party, the legal requirements for contractor status and the complexities of international investigations.

### **Walking in the Minefield—1.0 Hour**

Your personal and business reputation is easily ruined by not adhering to the basic tenets of professionalism and ethics, both of which are interrelated.

### **Risk Assessment as a Business Niche for Success—2.0 Hours**

Versatility is an important characteristic of the successful private investigator. Recognizing additional business opportunities requires imagination and employment of ancillary skills that can easily be turned into financial success. Knowledge of premises liability, negligent security and risk assessment can be an additional skill of every investigator.

### **What is Premises Security?—2.0 Hours**

Premises security can be a lucrative additional venture for the private investigator having the skills to analyze risks and provide cost effective solutions. Topics to be discussed include defining premises security and the elements that must be proven in litigation; the legal elements of negligent security and a discussion of selected negligent security litigation.

### **The Role of the Security Supervisor—1.0 Hour**

Security supervisors play a vital role in protecting the assets and reputations of their own company as well as that of their clients. The contracts under which a security vendor

provides services to a client create a mandatory environment for the provision of services. A failure to strictly comply with contract requirements can be very costly to the vendor. The primary enforcer of contract provisions is the first-line supervisor. Unless this person is properly trained and performs his/her duties in a professional manner, risks will escalate and increase the potential for costly civil litigation and personal loss. This presentation will discuss the role and expectations of the supervisor in the protection of a client's interests.

### **Security Management 404—Value Added Services for the Investigator—1.0 Hour**

Negligent security litigation support can be a very valuable adjunct and asset to routine investigative business practices. Topics include the role of the private investigator in premises liability litigation support and identification of what constitutes "reasonable and appropriate security measures.

### **Quality Investigations—You Get What You Pay For!—1.0 Hour**

Return on investment, whether it is financial terms or in other areas, is a prime consideration in "getting what you pay for." Topics to be discussed include selecting competent staff members and domestic and international contractors, requirements to protect your personal and business reputation, and the conduct of in-house or corporate investigations.

### **Interviews, Interpreters and Statements—1.0 Hour**

The obtaining of information from individuals is a most critical skill of the private investigator. As you may only get one chance to get the desired information, it is vital that prior planning identify a strategy for successful interviews. The use of interpreters and appropriate documentation of the interview is an additional skill set needed by all private investigators.

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#### **Gerald (Gary) R. Brown**

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### **The Stranger(s) Around Us—2.0-4.0 Hours**

This presentation discusses evaluating the likelihood of violence by those who write threatening letters; particularly anonymous letters will find this interesting and informative. Both content (letters, emails etc) and, when handwriting, personality profiling is employed to identify the personality of the writer and threat to company employees and/or property particularly senior executives, school administrators and others likely to receive anonymous "threat" letters, particularly spousal related communications.

### **You Are What You Write—2.0-3.0 Hours**

This presentation focuses on providing an outline of some of the concepts for identifying the personality of anyone, including the attendee, based on the handwriting of an individual.

**James P. Carino, Jr., CPP, VSM**  
Executive Security Consultants  
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### **The Role of the Security Professional in Civil Litigation Cases—1.0 Hour**

Discusses how the qualified security professional expert should be utilized and can assist in Premises Liability/Negligent Security, et al civil litigation cases

### **Developing a Recession/Legislative Proof Investigative Niche—1.0-2.0 Hours**

This is a primer on how to develop a niche business to survive in a downturn economy and restrictive legislation climate.

### **How to Become an Expert Witness—1.0-2.0 Hours**

This presentation discusses steps that an investigator should take to build credentials as an expert witness in security negligence and premises liability civil litigation cases.

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#### **Tim Childs**

The Professional Enterprise  
St. George, Utah  
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tchildspi@gmail.com

### **Interviewing and Interrogation—8.0 Hours**

This presentation teaches the basics of deception recognition questioning by observing word choice and body actions and reactions.

### **Basic Fingerprint Reading and Identification—8.0 Hours**

This presentation teaches recognition of basic fingerprint patterns and a practical and easy way to make positive "not" and probable "yes" determinations.

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#### **James M. Dallas, CPP, PI**

Dallas Security, Inc.  
King of Prussia, Pennsylvania  
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jdallas@dallassecurity.com

### **Identifying Diploma Mills—1.0 Hour**

This presentation will discuss information and examples demonstrating the fraudulent activities used to obtain employment.

### **Employment Verification—1.0 Hour**

Attendees will be given explanations of both sides of the argument that Name, Rank & Serial Number only references can be as damaging as no reference at all.

## **Preventing Financial Losses Through Embezzlement—1.0 Hour**

Service clubs and volunteer organizations will learn basic fraud prevention tools and techniques to forestall financial ruin by paid clerks and volunteer leaders.

## **Everyone's New Responsibility—Document Security and Destruction—1.0 Hour**

This presentation will provide an understanding of the new privacy laws in effect that require even a homeowner to keep secure personal details of their employees and then destroy that personal information when they leave your employment.

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### **Robert "Jerry" Defatta**

DaFatta & Associates  
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jerry@defattapi.com

## **Conducting Proper Interviews—1.0-2.0 Hours**

Obtaining good information is crucial in any investigation. During this session we will discuss the proper use of interview techniques as they relate to internal investigations and pre-employment screening. Attendees will gain valuable information that will better prepare them to plan and conduct successful interviews. We will also discuss some of the common indicators of deception during the interview process and techniques used to obtain admissions or uncover the truth.

## **Understanding Employee Theft—1.0-2.0 Hours**

This presentation is designed to provide attendees with the knowledge that is essential in understanding and preventing employee theft, as well as its causes and effects. You will learn common areas in a business where theft most often occurs and the methods used to commit these crimes. Classic and innovative theories in criminology will be examined as they relate to the topic of employee theft.

## **Understanding and Investigating Employee Theft—4.0-8.0 Hours**

This presentation is designed to provide professional investigators and security personnel with the knowledge that is essential in understanding employee theft, as well as its causes and effects. As an investigator, it is beneficial to understand all aspects of the crime you are investigating. The information offered in this presentation will help you identify suspects; understand the motives behind their actions.

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### **Tanya S. DeGenova**

TSD Security Consulting Group  
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## **How to Conduct a Thorough Pre-Employment Background Investigation—1.0 Hour**

How to protect your client from the negligent hiring doctrine.

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## **Information Security—1.0 Hour**

Protecting your company's trade secrets from industrial espionage.

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**Harriet Gold, F.C.I.**  
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Norcross, Georgia 30010  
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## **Conducting Background Investigations and Researching Public Records—1.0 Hour**

This presentation will discuss how to do basic background investigations by the use of database information, how to ensure you have all of the correct identifying information, the types of records available and how these records might help your particular case

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**Cynthia Hetherington, MLS, MSM**  
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## **Advanced Internet Searching—2.0-4.0 Hours**

Boots-on-the-ground training designed to update investigators using the Internet. This is an advanced search class demonstrating search features under-utilized in popular search engines, and overlooked by most users. A foray into Web 2.0 social networks and open sources will open up the class understanding the volume of information people share about themselves. Then we will get beyond Google and share with information not easily located, but found in blogs, rss feeds and all the other 'stuff' that search engines do not capture.

- \* We will expose fraudulent business enterprises, locate assets and undercover intelligence.
- \* Social Networks will be exposed for the investigative uses, and personal vulnerabilities.
- \* Learn about database resources and online sources for conducting research online.
- \* Attendees will leave with actual Web sites to utilize in their own investigations.

## **Web 2.0 & Social Networks—4.0-8.0 Hours**

Web 2.0 is a fairly new Internet feature which professionals need to understand first, and utilize second. Using Web 2.0 features allows you to vet hires, conduct due diligence pre-acquisition, prevent competitive intelligence, and identify problem employees before workplace violence or intellectual property theft occurs. This session reviews social- and photo-network Web sites, mapping tools and other Internet features that can be used for intelligence-gathering and security assessments. The companion book for this class is The Manual to Online Public Records

- \* Understand the difference between Web 2.0 and traditional Web sites and learn how to deconstruct a profile for your investigations.
-

- \* Hunt down online social network profiles.
- \* Connect the associations between users of LinkedIn and Myspace type Web 2.0 services.
- \* Learn about cutting edge services that are coming up daily.

### **Foreign Due Diligence and Investigations—4.0 hours**

An examination of sources for information, including the top foreign corporate databases for researching overseas companies and their principals.

- \* Learn how to spot indicators to fraudulent practices and shell companies.
- \* A list of databases serving foreign countries specific to the class focus.
- \* Social Networks that serve those specific countries and how to utilize them for foreign research.

### **Business Background Investigations—8.0 hours**

Public or private, foreign or domestic, this class focuses on the expectations for a complete due diligence report. Public records, legal filings, media and other sources will be examined to understand their functionality and limitations.

- \* Learn the Top 20 Items you should never miss in your research!
- \* Focused report writing in order to emphasize and highlight.
- \* Find out the mandatory databases for conducting business background investigations and due diligence.

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**Brian K. Ingram**  
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### **Email Tracing/Internet Investigations—8.0-16.0 Hours**

Attendees to the classes will learn how to decipher e-mail headers, how they are constructed, what each line of coding means, how it can assist you in tracing the e-mail back to its point of origin and turning that e-mail address into a real person's name. You will also be introduced to free tracking software that will actually do all the work for you. Mr. Ingram will also discuss the importance of this service, the many uses and applications that it has in today's investigative market, along with the ethics and legalities involved in conducting these types of investigations. Actual case studies are used to help the students see the results of the instruction when used properly. Those that attend the seminar will then be instructed in Internet Profiling. Internet Profiling is a service pioneered by the instructor, Brian Ingram, and deals with the collection, collation, analyzing and

interpretation of every single piece of information posted by a target or about an investigative target. This service has been used to catch cyber-criminals by the dozen.

### **Forensic Computer Examinations: A Defense Perspective—1.5-2.0 Hours**

Computer Crimes present daunting challenges to a defense and this lecture discusses the do's and don'ts of how to approach and handle cases utilizing computer forensics.

### **Computer Forensics for Attorneys: Dispelling the CSI Myths and Legends—1.5-2.0 Hours**

An introduction for attorneys of what Computer Forensics is and just as important, what it is not. Topics include, best practices, worst practices, what to look for and what to expect out of your Forensic Examiner. Taught from a common sense approach, this is as non-technical an explanation of what can and can't be done as you'll find anywhere.

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**Don C. Johnson, CLI**  
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Bloomington, Indiana 47402-2603  
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[don@traceinvestigations.com](mailto:don@traceinvestigations.com)

### **Write Right: Common Grammar and Punctuation Errors—1.0 Hour**

One of the quickest ways to lose a client is to offer a poorly written report, full of punctuation errors and incorrect grammatical structures. It will throw your work product into question. Also, if you show an editor you can write well about a subject matter, you have a better chance of getting your article or essay published. This presentation will cover the most common errors and direct the audience to valuable resource material.

### **Suicide Determination in an Equivocal Death Investigation—1.5 Hours**

Was it suicide, homicide or accidental death? It covers the elements under law necessary to establish suicide during a suspicious death investigation, utilizing a famous case study. A history of autoerotic fatalities will be reviewed, and the growing concern over its popularity on the Internet. This presentation is not for the squeamish.

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**Steven L. Kirby**  
Edward R. Kirby & Associates  
Elmhurst, Illinois  
(630) 590-1700  
[skirby@kirbyinvestigations.com](mailto:skirby@kirbyinvestigations.com)

### **Ethics for Investigators—1.0 Hour**

This is a light hearted discussion of the importance of ethical behavior for investigators and is designed for state private investigator associations.

### **Thinking Outside the Box—1.0-1.5 Hours**

This presentation outlines investigative techniques used in conjunction with audits to maximize effective fraud investigations. It teaches how to close the case after an audit is performed.

### **Intellectual Property Investigations—1.5 Hours**

This presentation of intellectual property investigations primarily focuses on counterfeit products investigations. It also includes statistics on intellectual property crimes, the effect on the economy, how to investigate, how to enforce clients rights, legal aspects and examples of counterfeit products.

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#### **Frederick (Fred) J. Koch**

Noukas & Associates  
Redondo Beach, CA 90277  
(310) 404-9998  
[kochdevelopment@aol.com](mailto:kochdevelopment@aol.com)

### **Concentrating on Profitability (COPS); Successfully Re-Engineering Corporate Safety/Security Department into a Profit Center—8.0 Hours**

Continental Airlines went from being ranked last to winning more J.D. Powers & Associates awards for Customer Satisfaction than any other airline in the world. With success came profitability as "value added" concepts were integrated into the company including Corporate Safety/Security where it strategically reshaped itself by handling Government Regulatory Compliance matters and investigations, often by perform Stress Test Investigations to validate manpower. Noteworthy discussion will center on when to outsource versus keeping duties in-house.

### **Airline Safety/Security Training Program—10.0 Hours**

Mandated Government Regulatory Compliance Issues combined with Corporate asset protection needs create an Airline Safety/Security Training Module covering:

- Cost-effective ground safety and security operations
- Successful hijacker response procedures
- Least invasive bomb threat response procedures
- TSA mandated security directive implementation and defense
- GSC training compliance
- Identifying and proper handling of dangerous goods and terrorism assessment factors to consider in protecting assets.

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#### **Terrence J. Korpala**

Korpala Associates  
Ballwin, Missouri  
(636) 227-3979  
[Tjk.crimeanalysis@yahoo.com](mailto:Tjk.crimeanalysis@yahoo.com)

### **Saving Corporate Executives—1.0-4.0 Hours**

This presentation is specifically geared to the differing demands of corporate executives and policy developers. The training for corporate security personnel excludes firearms, driving and personal combat skills but includes classroom and field exercises in conducting advances.

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**Robert Kresson**  
Empire Investigations LLC  
Pittsburgh, Pennsylvania  
(412) 921-4046  
airtaser@msn.com

**The Latest Electronic Innovations for Private Investigators—1.0-3.0 Hours**

This presentation discusses updates on latest electronic devices from high technology cameras, covert mega-pixel camera systems, extreme video, tracking units, surveillance and eavesdropping, and counter measures.

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**Gary H. Kutty**  
Kutty & Associates, LLC  
Dayton, Ohio 45439  
(937) 395-3059  
gary@kuttyassociates.com

**Working on Your Business—Not In It—1.0 Hour**

This program discusses how, as owners and senior operators, we spend more time fighting internal fires than we do examining ways to grow our businesses. This program outlines tactics and tasks that owners and senior managers can take to focus more on business growth while stilling minding the store.

**Selling Service—Not Price—1.0 Hour**

Always losing jobs due to price? Perhaps you are concentrating more on how to compete with your competition as opposed to selling a value added service. This presentation will explore ways that you can make your prospect a better informed decision maker, helping to remove the price barrier and getting them to concentrate on service delivery and quality products.

**Internal Customer Service—0.5 Hour**

One of the main areas of neglect with most private security agencies is neglecting the "internal customer" or our employees. While everyone agrees that our employees are our greatest asset, few companies take the time to ensure that the internal customer is a satisfied one, which in turn will help assure external customer satisfaction.

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**Eileen Law**  
CIA, Inc.  
Kennett Square, Pennsylvania  
(610) 388-1776  
detlaw@aol.com

**TNT—Dynamite Tricks, Notions & Tools of the Trade—0.5-0.75 hour**

This is a very unique presentation of investigative tricks. Learn everything from instant disguises, what to keep in your "tool box" in the trunk of your vehicle, to some clever ways to serve papers, surveillance techniques and ways to get invited into a subject's home.

**Finding Missing Persons, Kidnapped Children & Biological Parents—0.50-0.75 hour**

This presentation goes far beyond "where and how do I start" finding the difficult to find. Learn which websites and tools to use and how to think outside the box.

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**William Marshall**  
Veritas Intelligence, LLC  
Fairfax, Virginia  
(703) 934-0103  
bmarshall@veritasintelligence.com

**Conducting Life Insurance Investigations—2.0 hours-3.0 Days**

Life insurance fraud is a growing problem for insurance companies which face increasing competitive pressures in a difficult economic environment, resulting in policies being written with insufficient due diligence. The same bleak economic conditions also induce some policyholders to commit fraud which may include faked deaths, homicide-for-insurance, suicide-for-insurance, misrepresentation on insurance applications regarding health and financial conditions, misrepresentation regarding true cause of death, and other manners of fraud. At the completion of the course, the student should have a solid grasp of how to formulate and execute a proper life insurance investigation from analysis of underwriting materials, to use of public records, to conducting interviews in order to elicit information regarding the circumstances of an insured's death. Case studies are included to illustrate typical life insurance fraud scenarios and proper investigative techniques.

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**Kevin McClain**  
Kevin W. McClain Investigations Ltd  
Centralia, Illinois 62801  
(618) 532-1152  
ispy4u@accessus.net

**Uncovering Reasonable Doubt Part 1, (Investigative Case Review and Analysis in Criminal Defense Cases)—1.0 Hour**

This dynamic power point presentation instructs you on how to dissect the discovery with frame by frame analysis and develop timelines using 21<sup>st</sup> century methodology.

**Uncovering Reasonable Doubt Part 2 (Field Investigative Techniques in Criminal Defense Cases)—1.0 Hour**

This dynamic power point presentation takes you into the field and walks you through all of the phases of a professional criminal defense field investigation.

**Uncovering Reasonable Doubt Part 3 (Hidden Resources in Criminal Defense)—1.0 Hour**

This dynamic power point presentation shows you the hidden tips, tricks and techniques professional investigators utilize in criminal defense cases using 21<sup>st</sup> century technology.

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### **Victimology—1.0 Hour**

This dynamic power point presentation gives attorneys and investigators a new perspective on criminal defense cases as they are shown methodology to acquire information on the alleged victim and how to develop a timeline along with information sources to assist with the last 24 hours of the victim's activities.

### **Interview Techniques for Investigators—1.0 Hour**

This dynamic power point presentation shows you the methodology and the psychology of interviewing the friendly, neutral and hostile witnesses utilizing the latest interview techniques including the cognitive interview process.

### **D.U.I.—Did U Investigate—1.0 Hour**

This dynamic power point presentation walks through the component methodology of conducting a D.U.I. Investigation and how to attack the probable cause prior to the field sobriety test being administered.

### **Sex, Lies and Reasonable Doubt—1.5 Hours**

This dynamic power point presentation walks you through the concept, methods, techniques and case examples of one of the most difficult types of cases to defend.

### **Standardized Field Sobriety Tests—1.0 Hour**

This dynamic power point presentation is presented by a qualified expert of the Standardized Field Sobriety Tests. The presentation is interactive with the audience as they actually participate in conducting the tests.

### **Identity Theft—1.0 Hour**

This dynamic power point presentation addresses one of the most serious issues going on in society today. Learn how identify theft happens, preventive measures you can take to avoid it and if it happens what to do.

### **Private Investigators and Surveillance--How Important are They?—1.0 Hour**

This dynamic power point presentation walks attorneys, paralegals, adjusters, human resource managers and investigators through the investigative process in conducting investigations that require surveillance rather it is a workers compensations claim or an alleged personal injury. The presentation is packed full of tips, tricks, case studies and new techniques to combat fraudulent claims.

### **How to Utilize an Investigator for Family Law Investigations—1.0 Hour**

This dynamic power point presentation focuses on how attorneys and investigators can assist on child custody and infidelity investigations as well as the tricks, tips and techniques to locate hidden marital assets with 21<sup>st</sup> Century technology.

### **You have the Discovery--Now What?—1.0 Hour**

This dynamic power point presentation focuses on how to dissect discovery in criminal case and uncover hidden information utilizing frame by frame analysis, timelines, and subpoenas and how to investigate the crime labs along with actual case studies that bring home the message of why it is important to locate all of the hidden information.

### **The Utilization of a Professional investigator for the Busy Lawyer—1.0 Hour**

This dynamic PowerPoint presentation educates attorneys and paralegals how the services of a professional investigator can enhance their practice and increase their profits. Learn the value of teaming up with a professional investigator.

### **Quest for Justice (A 12-year Investigation of a Wrongfully Convicted Man)—1.0 Hour**

This dynamic PowerPoint presentation incorporates an actual case study of a 12-year post conviction investigation that walks the audience through the methodology and techniques of post conviction investigations that helped uncover hidden evidence and new information that had been missed for over 17 years.

### **Think Outside the Box—1.0 Hour**

This dynamic PowerPoint presentation educates attorneys, paralegals and investigators in new methodologies, techniques, websites and hidden resources of the 21<sup>st</sup> Century to utilize in their criminal and civil practices.

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#### **Robert Meinert**

CSI Corporate Security & Investigations, Inc.  
Monaca, PA 15061  
(724) 775-3577  
[Meinert@csiinvestigators.com](mailto:Meinert@csiinvestigators.com)

### **Homicide and Questionable Death Investigations—4.0-8.0 Hours**

This presentation gives the investigator basic and advanced knowledge of conducting an investigation of a homicide or questionable death from the scene, evidence, witnesses, reviewing police, autopsy and toxicology reports, as well a necessary expert witnesses and communication with law enforcement.

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#### **Thomas H. Miles**

Hawk Security Co.  
Germantown, TN 38138  
(901) 755-HAWK (4295)  
[thehawkco@msn.com](mailto:thehawkco@msn.com)

### **Firearms 101 – 1.0 - 2.0 hours**

A discussion on the basics of firearms -- types, models, features and functions -- plus ammunition loads, marksmanship factors and safety issues. The discussion provides an encompassing perspective, thereby enabling anyone to select a firearm for personal use or how to best equip armed security personnel or body guards for executive protection. The presentation excludes actual firearms; replica toy models are used for demonstrations.

## **Firearms Laws and Liabilities – 1.0 - 2.0 hours**

Tailored for a specific audience locality by advance research and preparation, this presentation is a synopsis of state and local laws regarding armed guards and handgun carry permits. A national overview of handgun permit laws is given, state by state, including reciprocity and/or recognition agreements throughout the U.S.

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**John B. Minor**  
Atwater Enterprises  
Odessa, Texas 79768  
(432) 553-6666  
jminor@johnbminor.net

### **iPhone & iPad Evidence—A Pandora's Box—1.0 Hour**

iPhones & iPads are extraordinary electronic evidence producers presenting a litigation team with challenges regarding which path to pursue when such electronic evidence presents itself in a civil or criminal matter. Voice Call, VOIP Call, SMS Text, Voicemail, Email, Internet Browsing and Navigation/Location related activities are prolifically recorded by most iPhones & iPads.

### **Preservation & Acquisition of Cell Phone Carrier Evidence—1.0-2.0 Hours**

Litigation team members often think of issuing a subpoena when the subject of obtaining cell phone carrier records is discussed. In fact, a multi-step decision making process must be undertaken and unless a careful evaluation of the targeted evidence is employed and specifically requested the cell phone carriers may not provide anything useful to your case. Cell phone carriers have created legal compliance departments to cope with the flood of requests for this evidence and although typically courteous the personnel in these departments are responsive to specific language and precise requests.

### **Understanding Live & Historical Cell Phone Location Tracking—1.0 Hour**

Cell phone tracking has become an important evidence topic in many civil and criminal cases. In this presentation, participants will be taught the difference between live and historical cell phone location tracking, how cell phone location tracking occurs, and where the variety of cell phone location evidence is sourced. Participant will also be show how changes in environment, weather or carrier network health can produce intriguing evidence in your case.

### **Understanding Cell Phone Location Evidence—Centroids and Working Range—2.0-4.0 Hours**

Historical and live cell phone location evidence is often used in civil and criminal cases. This presentation will assist litigation team members in developing an understanding of the subtle details of how cell phone carrier networks and communication experts use intricate technical detail to determine the likely location of a cell phone.

### **Sourcing Electronic Evidence with the Use of Domain Names and Zone Files—1.0 Hour**

In many Intellectual Property Theft and Corporate Fraud Cases simple concealment of information by use of cloud computing and data repositories scattered around the globe on host storage devices can mean that valuable evidence in civil or criminal cases often

remains undetected or is difficult to locate. This presentation will give the participants a fundamental understanding of DNS or Domain Names Services and Zone Files and how this resource is utilized by experts to locate evidence repositories worldwide.

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**Reginald J. Montgomery CLI, CPP, CFE, CST, PSP, CP**

R.J. Montgomery Associates  
Allendale, New Jersey 07401  
(800) 327-7394  
reggie@njinvestigator.com

**INTERNATIONAL INVESTIGATIONS – 1.0 hour**

Today we have a global economy and with this new age we have to be able to conduct our investigations and due diligence across all continents and countries and social settings. Investigators will learn how identify new sources in other countries and successfully negotiate rates and contracts with the appropriate professional.

**EMPLOYEE INVESTIGATIONS -1.0 Hour**

Employees are our Clients biggest asset and also their largest problem. Corporate Security will most often call on Private investigators to solve their employee issues through the investigative process. Employee theft, non-performance, addiction and security are only a few. Discrimination, sexual harassment, workplace violence etc. all have to be investigated within the framework of the "COMPANY". Unions, EAP programs, company policy and law enforcements roll will all are discussed.

**WORKPLACE VIOLENCE INVESTIGATIONS 1.0 Hour**

Violence is all around us and Employers have a responsibility to protect their employees as much as possible. Managers in most big corporations are taught to be aware of the signs of overwrought subordinates and to bring their observations to security. We as Investigators can look into these situations weather internal or external and help avoid foreseeable events.

**WORKPLACE VIOLENCE –RECOGNIZE EARY WARNING SIGNS – 1.0 hour**

Managers and supervisors are given the early warning signs of a stressed and or disgruntled employee. Domestic and other possible employee issues are reviewed in an effort to head off the outside situation from turning violent in the workplace.

**MANAGING EMPLOYEE INVESTIGATIONS -1.0 hour**

The right man for the right job... Surveillance, Voiceprint, records check, Polygraph, neighborhood canvassing, undercover operatives are only few tools available to the corporate investigator. We learn who we can use and when in the Corporate environment.

**INTERVIEW PROCESS FOR INVESTIGATORS – 1.0 hour**

The interview process starts for investigators with the client and the case intake. Who, what, when, where, why and how is always a great place to start but the questions must be answered in order to help the client and then we ask the questions again and again. This process is thoroughly reviewed.

**JUSTIFYING EXPENDITURES IN YOUR CORPORATE SECURITY PLAN – 1.0 hour**

Private Investigators/Security Consultants are often called upon by mid-size and expanding business's to formulate and then justify a Security plan. Most corporate management will understand this process as risk management and we can develop justification of our plan accordingly.

### **"BUST OUTS"- 1.0 hour**

This Fraud and how to investigate it is explained in detail. In many cases Companies can avoid being victimized by this scheme. Bust outs are said to be one the frauds that has funded terrorism activities.

### **DOING BUSINESS WITH AMERICAN ENTITIES -1.0 hour**

What the foreign investigator will have to deal with when doing business in the United States. Everything from time zones, language, rates, taxes, regulation, contracts, terms etc.

### **INTELLECTUAL PROPERTIES -1 .0 hour**

Trademarks, formulas, copyrights, logo's, sales plans and any information that makes business money or is deemed necessary to keep private. We cover how to protect and investigate losses when they occur as well as modifying protocols when necessary to protect these company assets.

### **PRODUCT DIVERSION -1.5 hours**

Diversion in itself is not illegal but a contract dispute regarding the distribution of products outside of their intended markets. The various types of diversion are explained along with how to investigate and in some cases negotiate settlements for the entities involved.

### **INVESTIGATORS LIABILITY – 1.0 hour**

Risk management for investigators, limit you liability in your business. Various techniques that are used by investigators to limit their business and personal risk.

### **ABC's OF CORPORATE INVESTIGATIONS- 1.0 hour**

From A to Z. How investigators can transcend from domestic, personal injury and criminal defense to corporate investigations. Using your investigative skills to solve corporate problems.

### **INTERVIEW TECHNIQUES- 1.0 hour**

Proven techniques that will make for a successful interview. Setting goals for your interview and knowing how to get what you need. ASK the Question!

### **POLYGRAPH WORKSHOP- 2.5 hours**

Everything that a private investigator needs to know about polygraph. The polygraph technique and the instrument are covered in detail. How the Polygraph is used as an investigative tool. When, where and how the polygraph can be used effectively for your investigations.

### **POLYGRAPH AS AN INVESTIGATIVE TOOL-1.0 hour**

Subjects can be eliminated or identified in cases with many suspects. Losses can be quantified and areas of contention resolved. Polygraph is the best investigative tool in our arsenal. This presentation will open your eyes about the uses of the POLYGRAPH.

### **PLAN TO PROTECT INTELLECTUAL PROPERTY -1.0 hour**

Identifying valuable information, determining costs if lost and how to protect this property. Employment agreements, restrictive covenants, separation agreements and how to enforce these safeguards are reviewed. Identifying weaknesses in protection plans and how to resolve the ones you can. Nondisclosure agreements for subcontractors and clients are reviewed. Protection of your electronic data and how it affects your ability to protect your valuable information is discussed.

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#### **Harvey E. Morse, FCI, CMI**

Locaters International, Inc.  
Daytona Beach, Florida  
(386) 756-6100  
Harvey@probate.com

### **Working with Law Enforcement—1.0 Hour**

This presentation discusses how to function when conducting private investigations when a law enforcement agency is also involved.

### **Missing and Unknown Heir Research—1.0 Hour**

Conducting international investigations to locate missing and unknown heirs to estates, forensic genealogy, attorney interaction, case source developments, affidavits, contracting with heirs and related forms, proof of heirship, and court testimony.

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#### **James H. Olsen**

Burlwood Associates and Advantage Claims Investigations  
Dallas, Texas 888 996-5335  
Jim.Olsen@brlwd.com

### **Insurance Defense Investigations—1.0 Hour**

This presentations will discuss the various types of insurance defense investigations; investigative resources; documenting your investigation; reporting requirements' working with defense firms and litigation support, testifying in depositions and trials, licensing requirements, professional designations; and marketing strategies.

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#### **Anthony F. Otero**

Top-Notch Investigations, Inc.  
Hollywood, Florida 33021-6635  
(954) 559-6739

### **Horse Racing Investigations—1.0 Hour**

This presentation is a general overview of racing rules and regulations that govern horse racing and State Licensing Requirements. It cover major racing violations—hidden ownership, equine medications, betting coups, money laundering and race fixing such as horse substitution and sports bribery.

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#### **Nancy Poss-Hatchl**

Helios Investigations, Inc.  
Santa Ana, California 92711  
(714) 558-8337  
nancy@heliospi.com

### **Maritime Matters—1.0 Hour**

Doing investigations of maritime matters required special preparations and equipment. Some maritime cases will be discussed. "Don't be At Sea in Maritime cases."

### **Sexual Harassment Matters—1.0 Hour**

This presentation discusses sharing experiences and techniques doing sexual harassment cases involving hetero- and homosexual harassment claims and educating employers in the best ways to avoid charges and claims and to comply with rules and modes of behavior in a world that has no sense of humor.

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#### **Peter Psarouthakis**

EWI & Associates, Inc.  
Chelsea, Michigan 48118  
(734) 428-9663  
peter@ewiassociates.com

### **Do No Harm, Ethics and the Modern Professional Investigator—1.0-1.5 Hours**

Today's modern professional investigator must keep in mind the many ethical issues that are now so prevalent in the profession. An interactive discussion will occur regarding the most common and current ethical issues impacting today's professional investigator.

### **Educate to Legislate—1.0-1.5 Hours**

Proven techniques for lobbying issues in the state and national arenas are presented using examples of key victories and mistakes within the investigation and security professions across the country. This presentation includes a current federal and state specific legislative update. The presentation may also be tailored to meet a state's specific legislative need.

#### **Kelly E. Riddle**

Kelmar and Associates, Inc.  
San Antonio, Texas 78230  
(210) 342-0509  
Kelmar@kelmarpi.com

### **Internet & Computer Investigations—2.0-4.0 Hours**

At the completion of this course, the student will have a better understanding of how to utilize the Internet to access information which will assist in the handling of insurance claims. The course will demonstrate how to log on and off of the Internet, how to search for topics, how to check a person's credentials, background, civil and criminal history, property and other assets and verify employment or education. The course will discuss computer security, how to conduct computer investigations and laws associated with these types of investigations.

### **Nursing Home Abuse Investigations—2.0-4.0 Hours**

At the completion of this course, the student will have a better understanding of what nursing home abuse is, how to uncover it, and how to prevent it. The student will learn how to conduct the investigation, who to interview, what records to utilize and laws associated with this topic. *Note: The presentation includes photos of abuse and sensitive subject matter.*

### **Surveillance Techniques—2.0-4.0 Hours**

At the completion of this course, the student will have a better understanding of how surveillance is conducted and the techniques used. The student will understand when to apply surveillance to an insurance case, how surveillance can be used in other situations, and the type of equipment needed and laws related to surveillance. The course will also cover common mistakes, how to better manage the investigator to achieve the goals and how to deal with surveillance that has been compromised.

### **Interview Techniques—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of how to conduct an interview and how to better understand and utilize the person's voice deviations or body language.

### **Insurance Fraud Investigations—1.0-3.0 Hours**

At the completion of this course, the student will have a better understanding of what insurance fraud is, how to identify it and what to do to successfully prosecute the case. Actual case examples will be utilized and the course will cover automobile fraud, property fraud, worker's compensation fraud, arson and homeowner's fraud.

### **Accident Scene Investigations—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of how police officers conduct an accident scene investigation and how that applies to insurance claims. The student will have more knowledge of the mechanics of determining the point of impact, the final resting position and how to utilize information such as skids marks.

### **Ethics and the PI—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of laws pertaining to private investigations, conduct with clients, how to handle law enforcement contact and the code of ethics.

### **Criminal & Civil Laws for PI's—1.0-2.0 Hours**

At the completion of this course, the student will have more understanding as to the laws that apply to private investigators. Through this understanding, the insurance adjuster will have the ability to better manage the investigator and to insure that no activity is conducted which would cause a breach of the policy or a bad-faith lawsuit.

### **Special Investigations—1.0-2.0 Hours**

At the completion of this course, the student will have more understanding regarding special types of investigations such as competitive intelligence, counter-measures and undercover investigations. The student will observe when to use special types of investigations, how to conduct the investigation and how to manage these cases.

### **Taking Statements—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of when statements should be obtained and their uses. The student will be shown how to take a recorded or written statement and what questions should be asked when conducting investigations.

### **Domestic Investigations—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of how and when domestic investigations are conducted. The student will see how domestic investigations can create a breach of ethics, laws and client confidentiality. Case examples will be utilized, equipment will be discussed, and testimony related to these types of cases will be studied. The student will learn how to deal with violent confrontations, managing the client and how to successfully complete this type of case.

### **Public Records—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of how to use public records for to prevent scams, uncover assets, conduct background checks, locate missing persons and track property. Records covered include municipal, county, state, federal and computer databases.

### **Undercover Operations—1.0-2.0 Hours**

At the completion of this course, the student will understand how companies are using undercover operations in their fight against theft, embezzlement, employee miss-conduct and other applications. The student will understand the objectives of this type of investigation, the potential for abuse, how to manage an undercover operative and when to close down an undercover operation.

### **Hidden Asset Investigations—1.0-2.0 Hours**

At the completion of this course, the student will have a better understanding of how a hidden asset investigation is conducted and the different applications. Information sources and records pertaining to this subject will be provided.

## **Marketing and Managing a Successful PI Agency—1.0-2.0 Hours**

At the completion of this course, the student will understand how to run a PI agency, what forms to use, how to find a niche and how to be profitable. The student will understand the different types of marketing, the pros and cons of each marketing media, how to promote themselves and the agency and how to obtain new clients.

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### **Kevin J. Ripa, EnCE, CDRP, CEH**

Computer Evidence Recovery, Inc.

Calgary, Alberta, Canada

(403) 703-4846

Kevin.ripa@gmail.com

## **Windows Registry - And More! – 1.0-1.5 Hours**

This presentation will open up an entirely new world for the computer forensics specialist. It focuses on the Windows Registry as a repository for data that cannot be found anywhere else on the computer. Sadly, most investigators are completely unaware of the data available from analyzing the registry. Information such as the last 15 URLs physically typed into the browser, last zip file created, proving data transfer to removeable drives, usernames, passwords, and other information typed into fields on the internet, all USB devices ever plugged into a computer and when, wiping programs and parameters, and the list goes on and on! This information survives long after programs have been deleted and overwritten!

## **Raw Data Carving – 1.5 Hours**

You have used all of the utilities in EnCase, FTK, and other programs to carve files from unallocated file space. Do you think you have found everything? If you answered yes, guess again. The only way that carving utilities are able to recover deleted data automatically is through file header and footer identification, and this recovers an intact file. In other words, a file has been deleted, but not yet overwritten by new data. What happens if part of the deleted file is now overwritten, but some of the old data still exists? What about file fragments from slack space? This informative and easy to follow lecture will show the attendees how they can manually carve data from unallocated files space, and also what to do with it so that it is useful. We will also be discussing data recognition. This means being able to not only see the search hit, but identify the context in which it is being seen. This alone has solved many cases in our lab!

## **Web Page Reconstruction – 1.5 Hours**

Online activity. It is a ubiquitous part of computer use, but is amazingly misunderstood by many investigators. This presentation will address how web pages work, how they get to be on your computer, how they are stored, and most importantly, how to rebuild them without expensive software! In many investigations, the internet artifacts can be something much different in context than they appear to be when they are viewed out of context. Beyond this, we will look at ways of finding how a website used to look, as well as how to find historical information on a particular website. This lecture will focus on Internet Explorer and Firefox.

## **Black Bag Forensics – 1.0 Hour**

No, this isn't a "breaking the law" presentation. Black bag forensics applies more to the acquisition process than the analysis. Collecting an image at a residence where time is

limited to the spouse being away for "a few hours". Going to a business in the wee hours of the morning to collect an image without workers being aware of it. Working with law enforcement to collect images from computers in residences under cover and under time constraint. This presentation will discuss some of the pitfalls and preparations required for work such as this. We will also be talking about scene control, and what to do if you are caught!

### **Fly Away Kits – 1.0 Hours**

Many of us get quite used to being surrounded by an entire lab full of equipment when we are conducting an acquisition and analysis. But what about when you have to fly 1000 miles to gather the evidence, and must create your image "on site"? There is nothing more frustrating than showing up with the wrong equipment, wrong adapters, etc. It makes you look unprofessional, and costs money. This presentation will explore tried and proven fly away kits, their contents, hands on examples, as well as what to have, why to have it, where to get it, and how to keep it compact. As a bonus, attendees will see first hand, a forensic computer built into a briefcase. This is a full blown, "as-powerful-as-the-lab" unit with all the bells and whistles. There is no compromise on speed or attachments, you can build it yourself, and most importantly, no hefty multi thousand dollar price tags!

### **Creating Stellar Reports – 1.0-1.5 Hours**

You have collected the evidence. You have spent countless hours analyzing it. you have found the smoking guns. But if you can't communicate all of this effectively, it will have been in vain. How exactly, do you show a video in a written report? In many cases, the written report is all the client sees for the big bill they have had to pay. This workshop will show you how to create a stellar report in an electronic format that will wow your clients. We explore many methods to get your evidence across in ways that will have the clients calling back time and time again. The attendee will be provided all the components necessary to create their own stellar reports.

### **Cellular Forensics - What is Possible? – 1.0-1.5 Hours**

Cellular forensics is moving very quickly to the forefront in digital forensics, and why not? Virtually everyone has a cell phone, and increasingly we are carrying mini computers in the form of Blackberrys and iPhones. In this lecture, we will explore what is possible, and what types of data can be extracted from a cellular device. If you think that "it's just a phone", and all we can see is call history logs, then you absolutely need to attend this lecture. You will walk away rethinking how you set up and use your cellular device!

### **Cellular Devices - Who is Listening? – 1.0 Hour**

There seems to be no shortage of fear mongers trying to sell courses and/or software to protect you or make a quick buck. The common denominator is the lack of knowledge with how these devices work, and just what can be done in terms of hacking, monitoring, or listening in. This lecture will walk you through the latest advances in spyware and monitoring techniques, and you will learn the one most important thing that the fearmongers don't want you to know, because it SHUTS THEM DOWN!

### **Sleep Well...Your Data is Safe (Or Is It?) - Working in the Cloud – 1.0 Hour**

Cloud computing is becoming the buzz phrase and we are hearing it constantly. Data storage is cheaper, backups are easier, the amount of new equipment is greatly reduced, etc. But what do you really know about the cloud? Where is it? What is it? Is my data safe? Should I consider it? This lecture will dispel the myths, and arm you with the proper questions that need to be considered before you decide to turn your data over. Think this

only applies to huge corporations? Well if you use Carbonite, or Gmail, this applies to you too!

### **The 10 Biggest Myths About Computer Forensics – 1.0 Hour**

This is a light hearted, but very true presentation that dispels many of the common myths surrounding a number of things in the computer forensics world. One example is, "Can freezing a hard drive recover the data?" Another one is, "Can a virus even put child porn on a computer?". You'll just have to come and find out what the other 8 are, and the answers to all 10!

### **Computer Security & Configuration—1.5-8.0 Hours**

Everyone uses computers these days, but how many really know how they work? This is a non-geek lecture designed to educate the attendee on security issues, crashes, programming, internet use, and many other security related topics. This lecture is the layman's presentation that should be included in the box of every computer that is sold!

### **Computers—Breaking the Law, Avoiding Nasties, and Protecting Data 1.0-1.5 Hours**

The first segment of this presentation will start by discussing the legalities of using computer monitoring programs, and how to avoid the woes that most investigators aren't even aware of. The second segment will outline the latest threats to your own computer security and use, including new types of spam, scams, spyware, and malware, and the latest recommended programs and techniques to protect against them. The third segment involves very easy to understand explanations of what happens to data on your computer once you delete it. This is especially important to anyone selling or passing along their computers, or interested in the integrity of their data. This very easy to follow segment will surprise and scare many of you! Finally, we will have some time for an open forum to address questions and concerns of a computer nature, so bring your questions and problems with you!

### **Computer Forensics—A Defense Perspective—1.0-1.5 Hours**

This presentation focuses on how a criminal or civil forensics case is approached from the defense aspect. This is typically a frowned upon area of computer forensics, but it shouldn't be. Unlike many "expert" fields, a computer forensics expert analysis cannot be "bought". The data doesn't lie. We merely interpret and report what exists. Find out the most common mistakes made by LE and prosecutors. This is not a lecture on how to get defense work, or how to manipulate the system. This is a PRO police expose on how the defense of computer forensics is approached and facilitated, so Law Enforcement and prosecutors can prepare a better case.

### **Computer Forensics in Civil Litigation—1.0-1.5 Hours**

This presentation will give instruction on how computer forensics can be used in civil litigation. It discusses the differences between civil and criminal matters, as well as addressing dealing with attorneys, courts, judges, and juries. We will also discuss in detail, the art of testifying in court. This is a very informative lecture for anyone in the private sector or thinking about branching into this area.

### **Computer Forensics—What it is and Why You Need It—1.0-1.5 Hours**

This presentation will give instruction on how computer forensics can be used. It will explain how data works, which will give the attendee a stronger understanding of what is possible

through the application of computer forensics. We will also spend time discussing what types of information are available, how best to deal with electronic data, and sample documentation will be provided to assist attorneys and investigators in crafting production orders, etc. This presentation is given in layman's terms, so it is easy to understand from any skill level.

### **Acceptable Use Policy—Protecting your Company From Within—1.0-1.5 Hours**

Company-wide infrastructure is at greater risk from inside the company, than from outside. Find out how simple changes now can save expensive litigation later. Most companies today have acceptable use policies in place, but the vast majority does not deploy them properly. This can expose the company to unnecessary litigation. This lecture will discuss the pitfalls inherent in an improperly deployed AUP, and how your company can protect against theft of IP, wrongful dismissal litigation, and a host of other issues, while protecting the bottom line.

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**Stefan Salmonson**  
PROtective Services, Inc.  
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### **Actions vs. Reactions—2.0-4.0 Hours**

This popular, fast paced audience interactive presentation deals with the identification and mitigation of many security issues facing school management, educators, school boards, educational associations, law enforcement liaison officers, reception staff/greeters and student transportation firms. Topics include the identification of bullies, gangs, narcotics, unwanted persons and property/structure security assessments.

### **A Day in the Life of an Identity Thief –2.0-4.0 Hours**

One in twenty three US citizens will become the victim of ID (and related) theft. The crime occurs every three seconds. Phishing, skimming, electronic fraud and organized crime rings are only a few of the crimes being committed. Learn how these crimes are perpetrated, how to detect them and proven methods of recovery/repair.

### **Arrive Alive—2.0-4.0 Hours**

This presentation covers a wide range of travel related security issues. Topics include road rage avoidance, hotel/motel risks factors, car jacking, "Ninja Rocks", accident/crashes, "Swoop and Squat", common shopping and travel scams, elevator, robbery survival, rental car, taxi and bus security considerations.

### **Avoiding Icebergs – Avoiding/De-escalating Confrontations--2.0-4.0 Hours**

"The victim of assault is often untrained and unprepared to evaluate escalating behavior. They should know and practice methods of defusing hostility or protecting themselves from violence." The statement from OSHA is very clear. We need to recognize potentially dangerous situations, act upon our observations and appropriately report/document our actions. This presentation includes non-confrontational stances, proven methods of de-

escalation, bomb threats/response, incident reporting protocols, high risk employment termination retaliation dangers and workplace violence reduction considerations.

### **C.O.P.S. and Robbery—2.0-4.0 Hours**

Financial institutions, their State-wide and national associations have come to rely on this effective CEU approved training program. Homicide is the leading cause of occupational death for women in the workforce today. It is the second most common cause for men. In most cases, the reason for the death is robbery related crimes. What is the definition of robbery? Why is there such a high probability for great bodily harm or death? How can you prepare for this potentially deadly encounter? These and other important questions are addressed in this no-nonsense class.

### **Emergency/Disaster Preparedness 2.0-4.0 Hours**

This overview program will assist you with the four (4) steps of the planning process, establish team(s), assess risk/hazards, developing and implementing plans. Statistics on Domestic Terrorism, computer security, targeting, significant dates, specific threats and probabilities are also discussed. This is an excellent program to begin or focus your security efforts.

### **“Goin’ Home”—2.0-4.0 Hours**

This high quality presentation reflects a “day in the life” of a person with a specific occupation and their interaction with various safety/security events throughout the day. From leaving home in the morning to “goin’ home” at night, multiple scenarios are observed; dangers identified, avoided, reduced and/or mitigated successfully. This program is extremely popular with the utility industry. The realistic photos/videos and emotional response, to actual events, is thought provoking, challenging and empowering for the participants. What’s your level of safety/security awareness? What if you’re wrong?

### **High Risk Operations – Mitigating the Risk--2.0-4.0 Hours**

This practical program has been eagerly received by firms required to complete operations which are inherently or may become dangerous. Meter readers, disconnect/reconnect personnel, security officers, front desk personnel, managers and HR professionals appreciate the straight forward information regarding risk assessment, cover/concealment, confrontation protocols and crisis communications.

### **High Risk Termination—2.0-4.0 Hours**

This program was requested by Human Resource Professionals who observed the tactics, techniques and documents used by our executive/personal protection teams, during the implementation of our High Risk Employment Termination support service. Role playing combined with proven procedures may significantly reduce the probability of immediate and/or retaliatory actions by a former employee.

### **Incident Response to A Terrorist Bombing—2.0-4.0 Hours**

This presentation introduces the participants to the world of energetic materials (explosives) and the persons who manufacture and/or position them. Topics include identifying potential targets within a community, military and commercial explosives characteristics, initiation (detonator) systems, improvised explosives (IED), air and ground blast pathology, evidence gathering, incident scene operations, blast effects on structures and suicide bombings. ATF

bomb response protocols are included. Have you experienced a bomb threat? How did you respond?

### **Killing Kitchens – Clandestine Drug Labs—2.0-4.0 Hours**

This program provides participants with an extremely explicit view of methamphetamine, meth history and the immediate addiction. Clandestine lab operations, recipes, narcotic comparisons, gangs, improvised explosive devices (IED), related “cook” dangers and confrontation survival are also discussed. This program generates rave reviews from fire fighters, law enforcement, EMS, corporate managers and human resource professionals.

### **Love You to Death—2.0-4.0 Hours**

Domestic abuse remains a significant crime. This presentation will provide you with many insights into the dangers, prevention and tools for survival. All scenarios are based on actual cases.

### **Managing Risk – Avoiding, Reducing and Mitigating—2.0-4.0 Hours**

This presentation examines risk from a business, personal, school, travel, driving, theft, homicide and sexual assault perspective. Our “Top 10 List” of security considerations is also included. The insurance industry has given this program “WOW” reviews! The Minnesota Commerce Department agrees and has approved it for insurance agent continuing education credits.

### **NIMS – National Incident Management System—2.0-4.0 Hours**

Understanding how the National Incident Management System is structured and operates is the primary goal of this presentation. Learning related terms (C-FLOP) and reacting to scenarios will require inter-department communications to solve natural, medical, industrial and terrorist events.

### **Prevention and Response to Suicide Bombing Incidents—2.0-4.0 Hours**

This DHS approved course is designed to provide the participants with a basic understanding of explosives characteristics, suicide bombing devices, threat/vulnerability assessments, pre/imminent attack countermeasures and post-blast issues and responses.

### **Protecting People, Places and Passwords--Physical Security Of Electronic Equipment, Systems And Personnel—2.0-4.0 Hours**

Information technology, information security, SmartGrids, cable routing, switches and SCADA are just a few of the terms and critical infrastructure for business operations and/or continuity planning in the 21<sup>st</sup> century. Physical security considerations are now, more than ever, applicable regarding these “target rich” areas. This presentation will provide you with the tools to assess and (potentially) reduce your vulnerability.

### **Protecting the System—Court Security—2.0-4.0 Hours**

A Federal survey indicated that 94% of Federal courthouses did not meet minimum security standards. State and local courthouses, together with the associated judges, support staff, attorneys and their clients may also be at risk. This presentation may assist in identifying potential weaknesses in courthouse security.

## **Secrets – Sexual Predator/Pedophile Avoidance 2.0-4.0 Hours**

What are the basic types of predators? Are their methods of approach the same or do they vary? What warning signs should you, your children and your staff be aware of? These and other important questions will be addressed. Social networking security concerns will also be addressed.

## **Security Awareness – 101—2.0-4.0 Hours**

Topics include identifying and reducing security risks, reactions during duress, evidence gathering/documentation, effective signage, interagency reporting, the ABC's of security, three (3) layers of security, robbery survival, response to angry, shouting and armed co-workers/clients, explosives recognition, security equipment (cameras), Emergency Response Procedures (ERP) and policy/protocols.

## **The ABC's of School/Student Transportation/Campus Security--2.0-4.0 Hours**

This dynamic presentation examines the history and escalation of school violence. Lessons learned in Russian schools and from campus crime scenes across America will be examined and recommendations applied. Integration with other agencies, IED/Explosives, current methods of school security "lock downs", law enforcement considerations regarding student movements, sniper tactics, anniversary dates, emergency staff/student notification and evacuations are just a few of the topics covered. Student transportation and bus security are also discussed.

## **The First Line of Defense – Front Desk Security –2.0-4.0 Hours**

Employees, stationed at the front desk, are usually first to "see" trouble coming. They should be part of your security team, trained to be aware and empowered to take action. How will they react to a violent confrontation? To whom should they report their concern? How should they respond? What security equipment should they control? Is your staff prepared to answer these questions?

## **The Perfect Marriage - Gangs and Drugs—2.0-4.0 Hours**

Participants will learn five (5) typical indicators of gang members. The gangs will be broken down into several different organized groups. Their three (3) levels of involvement will be discussed. You will learn about the three (3) R's; the definition of "blessed in", "beatin in" or "sexed in"; names of the most common types of narcotics, their physiological indicators and their gang connections, will be provided. A gang reference chart will be provided.

## **Taking the "Terror" Out Of "Terrorism"—2.0-4.0 Hours**

Proven, cost effective methods to reduce your risk(s) will be discussed. Past and present terrorist events are the basis for this presentation. The terrorist mindset, methods of operation and target selection will provide the basis for our "hardening" efforts. IED's (improvised explosive devices), surveillance, risk analysis and mitigation are reviewed.

## **Under The Influence – Drug and Alcohol Abuse—2.0-4.0 Hours**

This fast paced, audience interactive presentation examines the physiological and psychological effects of central nervous system (CNS) stimulants, depressants and hallucinogenic chemicals. Participants will be provided with the tools necessary to "read" the physical indicators, gestures and typical verbiage of acute and chronic chemical abusers.

The potential for collateral damage to others, as a result of the abusers actions, will also be discussed along with drug testing (If applicable) requirements.

### **Worked To Death – The Workplace Violence Phenomenon –2.0-4.0 Hours**

This information packed class is offered weekly to appreciative clients. The content is practical; the recommendations are useful and support equipment cost effective. Risk factors, prevention measures, emergency responses, actor profiles, warning signs, verbal and non-verbal risk factors, victim protection methods and Crisis/Incident management are primary topics.

### **Personal/Executive/Witness Protection I—1.0-16.0 Hours**

Emphasis is placed on common sense approaches to real world threats and the added value protective agents provide to the client.

### **Personal/Executive/Witness Protection II—1.0-16.0 Hours**

Information is provided on “advance” work, the choreography of protective movements, surveillance/counter surveillance, weapon selection, “customs” protocol, dining etiquette, communication equipment considerations, pre-travel briefings/OSCA resources, motorcades, corporate aviation and/or airport policies/procedures.

### **Personal Protection/Defense Tactics—2.0, 4.0, or 8.0 Hours**

Situational awareness, defensive tactics, foot movements and personal emergency response protocols are assessed, addressed and practice. Emphasis is placed on mitigating the risk in an effort to avoid the potential confrontation.

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**John Sexton, CII, CST, PPS**  
Sexton Executive Security  
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### **Using Undercover Investigators to Identify Dishonest Employees—1.0 Hour**

Attendees will be shown figures and stats from reputable associations (such as ACFE) as to the amount of loss experienced by US businesses each year. They will be shown popular and inventive ways that employees use to embezzle funds and fraudulently steal equipment, Intellectual Property, clients and contracts. The presenter will show successful undercover operations, ranging from the successful pursuits of Frank Serpico to his own personal experiences.

### **Interview Techniques to Enhance Corporate Profitability And Minimize Litigation—1.0 Hour**

Attendees will be introduced to the benefits of professional interviewing. HR personnel and in-house security need to pay careful attention when investigating a workplace complaint.

Care needs to be taken when interviewing the complainant as well as any witnesses. Neglecting a complaint can have serious repercussions and can prompt a civil action against the corporation. Also discussed will be special interviewing skills such as integrity interviewing, which could greatly assist HR to hire only the most honest candidates will be discussed.

### **Why It Makes Good Fiscal Sense to Outsource Your Chief Security Officer (CSO) Needs—1.0-1.5 Hours**

Attendees will be asked to take a look within their organization and to visualize times when matters arose concerning security. Did they already have security in place? If so, who hired their security? What criteria was used, where did they find security personnel, what qualifications did they have, were they current in their training, did they undergo refresher courses, were their qualifications adequate for the State/District in which they worked, were proper background checks conducted? An introduction to background checking will also be included in the presentation. Attendees will be presented with the role of a Chief Security officer and shown how hiring a CSO to set up a security department, hire and train the personnel, develop SOPs, evacuation and continuation plans, etc., will be more cost beneficial to the organization than "hoping" that the personnel they have (what if they don't have any security at all?) are able to manage all incidents when they arise.

### **Terrorism Awareness—1.0 Hour**

Training will cover the elements and perpetrators of terrorism and inform attendees of the various terrorist elements in today's society. They will be shown how to identify suspicious behavior - more likely to be terrorist-related than just criminal related. This training is given to increase the awareness level of members of the public and in turn helps to protect our communities, our workplaces and homes. Upon successful completion of the seminar, attendees will qualify for a certificate from the Community Anti-Terrorism Institute, of which I am an official Trainer.

### **Scaling Executive Protection to your Company Needs—1.0 Hour**

This presentation will begin by discussing who typically needs E.P.—types of companies and categories of individuals. It will then move into the type of coverage; 24 hours a day, during work hours only, and should a subject's family receive protection; how much to spend on E.P. services, and should services be provided of the immediate area or even overseas? The duration/time frame of the E.P. services being provided will be discussed.

### **How to Choose an Executive Protection Company and What to look for in E.P. Agents—1.0 hour**

This presentation will discuss laws relation to E.P.—from highly regulates States to those who have no requirements whatsoever. The discussion will continue with requirements for training, types of training, length of courses, what different courses teach individuals, hiring private company/individuals vs. hiring off-duty law enforcement, armed or unarmed, liability and cost

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**Jeff Stein, LPI**  
ELPS Private Detective Agency  
Exton, Pennsylvania  
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### **Loss Prevention Training—2.0-8.0 Hours**

Training will include both internal and external thefts and how to prevent and deter as well as robbery training and what to do and not do in the event of a robbery. The focus of this presentation is to reduce shrinkage or the possibility of shrinkage by instituting adequate operational controls to help prevent, deter and when all else fails identify the key indicators that thefts are occurring and possibly by whom, while maintaining safe operational standards.

### **Refuse to be a Victim—4.0 Hours**

You can learn the personal safety tips and techniques you need to avoid dangerous situations and avoid being a victim. Some of the topics include home, personal, automobile, workplace and technological security.

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**Sandra Stibbards**  
Camelot Investigations  
Aurora, Colorado  
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### **Open Source Intelligence (OSINT)—2.0-16.0 Hours**

The OSINT training course provides extensive information relating to surface and deep web searching along with advanced online search techniques & strategies, online privacy / anonymity tools, counterintelligence techniques used by the criminal element, archiving tools and methods to obtain archived pages & hidden information, and search techniques of blogs and social networks. Lists of search engines, blogs, forums, social networks, etc. along with search tools on the ways to use these items will be provided throughout the training.

### **Business Information Protection—1.0-2.0 Hours**

The Business Information Protection training program provides details on the vulnerability of businesses and their information as well as how to protect it on all levels from competitors and criminals. The training provides the details of why businesses and agencies are completely vulnerable no matter how much security they have installed such as anti-virus, firewalls and passwords on computers, security access to buildings, security guards, locks on doors, video surveillance, etc.

### **Internet Threats and Intellectual Property on the Internet—1.0-2.0 Hours**

The training program for Internet Investigations provides an education on the simple and advanced threats from daily use of the internet along with details on protection from these internet threats. Additionally, the training outlines the vulnerabilities of intellectual property online and implementing safeguards.

### **Identity Theft and Protection of your Personal Information—1.0-2.0 Hours**

The Identity Theft and Protection training program provides details on the vulnerability of individuals and their information as well as how to protect it on all levels on and off the

internet. Due to the high levels of identity theft that currently exist, it is recommended that all individuals learn how to protect themselves from being a victim.

### **General Internet Security and Safety for our Children—1.0-2.0 Hours**

Internet Safety for our Children is a program set up to educate adults in order to protect their children by teaching them instead of sheltering them what dangers exist on the internet and what to do to be safe. The program is also very insightful and educational for the parents as adults as they learn for themselves about the dangers of the internet relating to their own personal information.

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#### **Michele Stuart**

Jag Investigations

Gilbert, Arizona

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snoop@jaginvestigations.com

### **OSINT (Open Source Intelligence); Advanced Internet Searching; and Due Diligence Research—2.0-8.0 Hours**

Each class will provide in depth researching techniques and train how to examine and understand the collective information found covering all aspects of personal/business information, due diligence research, intellectual property information and terrorism research. Information is pulled from numerous surface and deep web search engines and further explores how to protect your own information.

Section I—Public Records: We will review what is available on public records, where to ascertain the sites for nationwide public records availability, and how to search these sites.

Section II—Internet Open Sources: We will review numerous free online sources which provide both personal and corporate information. This part of the presentation will teach the attendee how to create an entire profile of their subject. Much of this information will be found in advanced searching techniques utilizing sources that will provide the “hidden: information on a subject. This area of training not only covers personal/business information but will also include counter intelligence training and international research techniques.

Section III—Using Social Networking Sites for Investigation Purposes/Due Diligence Research: With an estimated 500 social networking sites available on the Internet, this presentation will cover how to access these sites, how to profile the usernames, email address or names of Subject to pull information off these sites. We will discuss ways to find information on “private” sites.

### **Internet Protection—1.0—3.0 Hours**

This class educates our children and adults on the dangers of the Internet and how to protect their information. It will cover how information is distributed and stored on the net. Additionally, we will cover how blogs, pictures and posting can affect their life and future employment. This class has been taught in numerous schools and can be tailored to any association.

### **Public Records Research—2.0 Hours**

This class will cover the techniques and sources available for public records research. This research will include how these sources can assist in intellectual, due diligence and asset investigations.

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**Eva Szigethy, MD, PhD**  
Empire Investigation LLC  
Pittsburgh, Pennsylvania  
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airtaser@msn.com

### **Psychology 101 for Investigators—1.0-2.0 Hours**

This presentation discusses any of the following subjects as selected by the requester: cognitive, emotional and physiological correlates of aggression; Impact of anger on judgment and decision making; warning signs for mood disorders, post traumatic stress disorder, delusional disorders and personality disorders and how they can derail the investigative interview, psychology of aggression, violence, deception, oppositional (rule-breaking), suicide and homicide and how to detect and diffuse; use of verbal and nonverbal techniques to control and optimize investigative interviewing. (Presentation includes didactics, role-play and case examples).

### **Workforce Violence—1.0-2.0 Hours**

This presentation discusses any of the following subjects as selected by the requester: evaluation of verbal and non-verbal signs of conflict aggression and deception; risk factors for violence, homicide in the workplace; management and interview techniques to decrease risk of violence in workplace.

### **Behavioral Interviewing Skills—1.0-2.0 Hours**

This presentation discusses any of the following subjects as selected by the requester: risk factors and signs of deception, aggression, anxiety; Identifying stages of conflict and learning de-escalation techniques; identification of psychopathology and character (personality disorders); management styles and techniques- including hypnotic communication, emotional intelligence awareness, cognitive behavioral techniques including decision-making tactics and problem-solving techniques; motivational interviewing techniques; and art of negotiation

### **Conflict Resolution—1.0-2.0 Hours**

This presentation discusses any of the following subjects as selected by the requester: definition of conflict; causes and stages of conflict; conflict resolution—assessment of issues and positions; profiling—how person prefers to communicate, perform and make decisions and identifying different personality types and diffusing potential threats—facilitation techniques; and negotiation techniques.

### **Boot Camp for Burnout—1.0-2.0 Hours**

This presentation discusses identifying signs and symptoms of stress on the mind and body; identifying when stress progresses to post-traumatic stress disorder, depression, suicide and aggression; teaching techniques to manage stress including time management, self-hypnosis and cognitive behavioral strategies; and sleep improvement techniques.

**Barbara W. Thompson**  
The Worldwide Investigative Network, LLC  
West Chester, Pennsylvania 19382  
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thompson@twnillc.com

### **Investigative Research: Primary and Secondary Sources—1.0-3.0 Hours**

This presentation covers the use of public record aggregators as starting points for electronic investigations, the increasing use of digitized information available from primary sources, and whether it is suitable for or admissible in court.. Attention is given to the analysis of information derived from public record databases: how it should and should not be used. Various public record databases are evaluated. This presentation can be adjusted to fit various time slots.

### **Successfully Using the Computer to Augment Field Investigations—1.0 -2.0 hours**

This presentation focuses on the use of information derived from primary sources, its analysis, and how it can be used to support field investigations. Examples of real life situations are used to demonstrate the concepts.

### **Business Due Diligence—1.0-3.0 Hours**

In this presentation, I cover the concept of due diligence with a view toward increasing the investigator's revenue stream. I cover the sources that should be used and how to find the exact types of information to fit the particular industry in which the due diligence is being conducted.

### **Fraud Prevention Programs in Small and Mid-Sized Businesses—1.0-3.0 Hours**

This presentation is an introduction to fraud prevention concepts, and includes an introduction to behavioral analysis, compliance issues, and fraud prevention programs currently being used. The introductory program only mentions Sarbanes-Oxley. If an intermediate program is requested, I include a more in-depth discussion of Sarbanes-Oxley.

### **Employment Screening: Another Revenue Stream for Investigator1.0-3.0 Hours**

With a view toward expanding an investigator's practice, this presentation details what sorts of information commonly goes into an employment screening and what types of information may be used for specific industries (e.g. nursing, manufacturing). I also include the legal ramifications of employment screening; that is, what an investigator may and may not do under the many laws that regulate these activities. If time, I also include appropriate reporting models.

### **Investigations without Social Security Numbers--1.0 Hour**

With the possibility that investigators may lose the use of the Social Security number as an identifier, this presentation presents alternatives that may be used to identify specific subjects. I encourage discussion of how the lack of the SSN may affect billing practices and how to educate clients to the fact that private investigations may be more time-consuming and expensive as a result of the loss of the identifier.

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**Dennis Waller**

Waller & Associates, LLC  
Brookfield, WI  
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denny1@gdinet.com

### **Examining the Quality of a Police Investigation—1.0-2.0 Hours**

This presentation will explain the qualities of a good police investigation; discuss examples of inadequate, slanted, or incomplete investigations; provide examples where bad investigations have resulted in convictions of innocent persons.

### **Use and Abuse of Expert Witnesses—1.0-2.0 Hours**

This presentation discusses how expert witnesses are used in the litigation process; how experts provide information to the triers of fact; additional uses of experts; the limits to expert testimony; and examples from actual cases.

### **Police Excessive Force Litigation—2.0-4.0 Hours**

This presentation provides a description of what force may be lawfully used by police officers and what force is excessive provide examples of actual cases where police use of excessive force has been alleged including a discussion about how the use of force is evaluated.

### **Police Vehicle Pursuit Litigation—1.0-2.0 Hours**

This is a discussion of the issues and standards involved in the litigation of police vehicle pursuits with special emphasis placed on uninvolved third-parties injured as a result of the pursuit.

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**Michael J. West, CFE, CLEI**  
Arkansas Investigations  
Little Rock, Arkansas  
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arkin@centurytel.net

### **Hiring and Utilizing a Private Investigator in Your Law Practice—1.0 Hour**

This program provides an overview of the laws and regulations relating to licensing and definitions of "private investigators". Attendees will learn about issues that could affect and limit the use of private investigators. Attendees will also discuss current litigation involving private investigators and how they are utilized and how claims of ineffective counsel might affect their case.

### **Ethical Issues Involving the Hiring and Utilization Of a Private Investigator—1.0 Hour**

This workshop provides an overview of ethical issues relating to hiring and working with private investigators and provides a detailed overview and discussion of the types of unique situations that can, and are, presented when attorney's employ the services of a private investigator. This program is designed to promote discussion and understanding of how an attorney's ethical responsibilities and actions relate to the actions and undertakings of private investigators working on a case of mutual interest.

**Robert A. Yergey**  
Yergey Insurance Agency, Inc.  
Gainesville, VA 20155  
bob@yergeyins.com

**Insurance and the Security and Investigator Industry—Yergey—1.0 Hour**

This presentation covers various topics involving security and investigator industry relating to insurance including liability, property, employee relations, workers compensation, auto, benefits, bonds and much more. It also concentrates on exposures that are not obvious but can have significant adverse effects on small and large businesses alike.

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**David L. Ziegler, CFE, CFI, VSM**  
Ziegler and Associates, Inc.  
Titusville, New Jersey  
(609) 538-0508  
Zieglerandassociates@verizon.net

**Privacy and ID Theft—1.0 Hour**

This presentation will discuss how to take specific steps to protect your ID on the Internet.

**Internet and Data Base Sources for Investigators—1.0-2.0 hours**

This presentation will identify free resources and methods for assisting the investigator.



# **Education and Training Program**

## **Presenters' Résumés**

**William F. Blake, CPP, CFE**

Blake and Associates, Inc.  
Littleton, Colorado  
(303) 863-3327  
Billblake2@aol.com

**PROFESSIONAL EXPERIENCE**

- Twenty years experience as Special Agent, Operations Officer, Commander, Staff Officer and academic instructor with U.S. Army Criminal Investigation Command
- Twelve years experience as Bank Security Investigator and Bank Security Manager
- Over thirteen years experience as security consultant and private investigator

**SPECIAL EXPERTISE**

- Qualified as Expert Witness—Premises Liability and Negligent Security
- Recognized as a Certified Protection Professional by ASIS International
- Recognized as a Certified Fraud Examiner by the Association of Certified Fraud Examiners
- Seven years as an accredited criminal investigation instructor and course developer—U.S. Army Military Police School
- Over 50 years experience in security management and investigations

**EDUCATION**

- Bachelor of Science, Police Administration
- Master of Science, Foundations of Education
- Post M.S. studies, Jacksonville State University

**TRAINING**

- Counterintelligence course, U.S. Army
- Introductory and advanced criminal investigation course, U.S. Army
- Specialized investigative and security management courses, U.S. Army, ASIS International, Association of Certified Fraud Examiners, Alabama State Department of Education, U.S. Air Force Special Investigations School, and Red Rocks Community College
- Numerous additional conferences, seminars and workshops

**PROFESSIONAL ASSOCIATIONS**

- ASIS International
- Association of Certified Fraud Examiners
- Intellenet
- Investigative and Security Professionals for Legislative Action—ISPLA

**NOTABLE ACHIEVEMENTS**

- Revised and expanded the basic U.S. Army Criminal Investigation Course
- Life Member—Intellenet
- Over 50 speaking engagements at universities, business functions, seminars, and other professional groups

**Gerald "Gary" Brown**

G. Brown & Associates  
Tigard, Oregon  
(800) 835-1148  
gbassoc@aol.com

**PROFESSIONAL EXPERIENCE**

Twenty-one years with U.S. Air Force Office of Special Investigations  
Twenty-two years as a Security Consultant and owner of G. Brown & Associates

**EDUCATION**

BA—Political Science/International Affairs, Texas Christian University  
MS—General Studies, George Washington University  
Post Graduate studies—Master of Public Administration, University of Southern California

**SPECIAL EXPERTISE**

Analysis of content of communications for truthfulness and investigative leads  
Evaluation of personalities and content as to threat level

**TRAINING**

Numerous special investigation seminars, U.S. Air Force Office of Special Investigations  
in general criminal investigation, fraud, counter-terrorism and counter-intelligence

**PROFESSIONAL ASSOCIATIONS**

Intellenet  
Association of Threat Assessment Professionals  
Vidocq Society  
Association of Former U.S. Air Force Special Agents

**James P. (Jim) Carino, Jr.**  
Executive Security Consultants  
Gladwyne, PA 19035  
Intelnet@verizon.net

## **PROFESSIONAL EXPERIENCE**

Principal and Senior Consultant, Executive Security Consultants 1982 -  
Founder and Executive Director Intellenet 1983 -  
Senior Security Associate, Operational Systems Inc. 1976-1977  
Burns International, Senior Consultant 1979-1983  
Adjunct Instructor, Alvernia College, BA Level, 1976-1978, 1988-1996 and St. Joseph's  
University, Master's Level, 1989-1996  
Director of Criminal Investigations, Air Force Office of Special Investigations, 1974-1976  
(Special Agent 1956-1976)

## **SPECIAL EXPERTISE**

- Qualified as Expert Witness; Premises Liability & Security Negligence.
- Recognized as Certified Protection Professional by ASIS International.
- Accredited Instructor US Air Force OSI School 1964 - 1976.
- Security Surveys 1976 -
- Security and investigations Training Projects - US and International.
- Over 50 years investigative experience, military and private sector.

## **EDUCATION**

B.A., Colgate University, 1955  
M.A., University of Hawaii, 1970  
Post M.A. Studies, American University 1972 - 74

## **TRAINING**

AFOSI, Basic and Advanced Supervisors Course 1957 & 1959  
Italian Language, Foreign Services Institute 1961  
Special Counterintelligence Course, Department of Defense 1966  
Homicide Course - Harvard Associates in Police Science 1972  
Numerous other seminars, workshops, etc. - military and private sector

## **PROFESSIONAL ASSOCIATIONS**

ASIS International  
Council of International Investigations (CII)  
National Association of Legal Investigators (NALI)  
Investigative and Security Professionals for Legislative Action (ISPLA)  
Intellenet

## **NOTABLE ACCOMPLISHMENTS**

The NCISS Memorial Achievement (Duffy) Award  
The Julius Bombet Lifetime Achievement Award  
Member ASIS Investigations Council (1999 - 2007)  
Over 60 speaking engagements, seminars, professional groups, etc.

**Tim K. Childs,**  
The Professional Enterprise  
St. George, Utah  
(435) 803-7935  
tpenterprise@skyviewmail.com

**PROFESSIONAL EXPERIENCE:**

31 years progressive responsibility and investigative experience with the Federal Bureau of Investigation.  
8 years experience as private investigator and/or security consulting.

**SPECIAL EXPERTISE:**

Interviewing and Interrogation- 25 years  
Financial/Fraud/corruption Crime Investigations – 25 years  
Training/Investigation/Instructing – 20 years  
Background Investigations - 25 years

**EDUCATION:**

BA in Criminal Justice, College of Behavioral Science, University of Maryland.

**TRAINING: FBI**

Instructor-Interviewing and Interrogation skills and techniques/Deception  
Identification/firearms-proficiency and combat.  
Heavy Equipment Theft  
Political Corruption  
Justice Department Employee/White House Appointee/Federal Judges, etc.,  
Interview and Background Investigation  
Organized Crime, Extortion, kidnapping, Homicide, Federal/State/Local Prisons.

**PROFESSIONAL ASSOCIATIONS:**

Private Investigators Association of Utah  
Former Special Agents of the FBI  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

Letters of Accommodation received for-  
Investigative work done in Federal Prisons  
Independent work done in locations away from supervision at Central  
Office  
Employee recruitment and processing  
Background investigations of high profile officials

**James M. Dallas, CPP, PI**  
Dallas Security, Inc.  
King of Prussia, Pennsylvania  
(215) 576-7336  
jdallas@dallassecurity.com

**PROFESSIONAL EXPERIENCE:**

25+ years of private investigative experience  
30+ years of security management experience

**SPECIAL EXPERTISE:**

Risk assessment surveys and analysis  
Design and creation of physical security programs  
White collar, fraud, embezzlement, criminal defense, and background investigations  
Speaker and presenter to numerous organizations on a variety of subjects

**NOTABLE ACCOMPLISHMENTS**

Author of numerous books and articles  
Lecturer at local universities on investigative and security issues

**Robert "Jerry" DeFatta, PCI, CFE, CRT**  
DeFatta & Associates Investigative Services  
Shreveport, Louisiana  
(318) 635-9944  
Jerry@DeFattaPI.com

### **PROFESSIONAL EXPERIENCE:**

Jerry has over fifteen years of experience as a professional investigator. He is board certified as a Professional Certified Investigator and is a Certified Fraud Examiner. He is also certified in the Reid Technique of Interview and Interrogation. In 2005 Jerry left the casino industry to concentrate on his private investigations career. Prior to leaving, he worked for over 10 years as a Senior Security Investigator for one of the largest gaming companies in Louisiana. In 1997, Jerry became licensed as a private investigator and founded DeFatta & Associates Investigative Services. Since that time he has conducted hundreds of investigations for businesses, law firms, insurance companies, and private Individuals.

### **PROFESSIONAL CERTIFICATIONS AND EDUCATION:**

Professional Certified Investigator (PCI) ASIS International  
Certified Fraud Examiner (CFE) – Association of Certified Fraud Examiners  
Certified in the Reid Technique (CRT) of Interviewing and Interrogation - John E. Reid  
and Associates  
Wicklender-Zulawski & Associates – Interview and Interrogation Techniques  
International Interviewing and Interrogation, LLC – Behavior Assessment, Interviewing  
and Elicitation  
Executive Security International – Executive Protection and Security Course  
Bossier Parish Community College - Criminal Justice

### **PROFESSIONAL ASSOCIATIONS:**

Intellenet - International Intelligence Network  
ASIS International (ASIS)  
Association of Certified Fraud Examiners (ACFE)  
United States Association of Professional Investigators  
The Reid Institute

### **NOTABLE ACCOMPLISHMENTS:**

Jerry is an active member of Louisiana area chapters of both ASIS and the ACFE and has held leadership positions in these organizations. He is also an experienced instructor who has conducted training in investigative techniques, fraud prevention, deception detection, and private investigations. He serves as an instructor at Bossier Parish Community College for the Louisiana State Board of Private Investigator Examiners forty hour course and conducts continuing education seminars for private investigators and others. He has authored articles on the topic of employee theft and his work has been published in Security Management and PI Magazine.

**Tanya S. DeGenova, CPP**  
TSD Security Consulting Group, Inc  
Boston, MA 02109  
(617-973-5768)  
Tanya@tsdconsulting.com

**PROFESSIONAL EXPERIENCE:**

Ten years of experience as Licensed Private Detective in MA and as Private Security Consultant with CPP awarded in 2006. Prior investigative experience includes twenty-five years in the Federal Bureau of Investigation (FBI) as Special Agent and as Supervisory Special Agent (both at FBI headquarters and in the field).

**SPECIAL EXPERTISE:**

Pre-employment background investigations; corporate due diligence worldwide: litigation support; Personnel Security Consulting.

**EDUCATION:**

B.A. in Education from Syracuse University; M.A. in International relations from Georgetown University.

**TRAINING:**

Interviews and interrogations; Counterintelligence; Counter-Terrorism; Civil Rights; Surveillance Techniques by FBI and US Intelligence Community Schools; CPP review course (ASIS).

**PROFESSIONAL ASSOCIATIONS:**

Certified Protection Professional (CPP)—ASIS International; Intellenet; CII; Licensed Private Detective Association of Massachusetts (LPDAM); Rotary International (Marblehead Rotary Club); Toastmasters International (Northshore Toastmasters Club).

**NOTABLE ACCOMPLISHMENTS**

Media Consultant for Boston local media outlets (print, radio and TV) regarding US National Security Issues; Officer at the Marblehead Rotary Club and at the Northshore Toastmasters Club; former Officer of the LPDAM.  
Presenter at the Intellenet 2008 Annual Seminar in Sorrento, Italy  
Fluent in English, French, German and Russian

**Harriet Gold, F.C.I.**  
Gold Investigations, Inc.  
Norcross, Georgia 30010  
(770) 441-8913  
harriet@goldinvestigations.com

## **PROFESSIONAL EXPERIENCE**

25 years of private investigations experience (17 of those years as owner and operator of Gold Investigations, Inc.)  
4 years of experience with Progressive Insurance Company as an investigator in the Special Investigations Unit.

## **SPECIAL EXPERTISE**

29 years experience doing insurance investigations including backgrounds, statements and witness locates etc. for injuries, fire, theft and life insurance  
20 years doing asset investigations  
20 years commercial litigation backgrounds, locates, etc.  
29 years experience checking all types of court records

## **EDUCATION**

University of South Florida, Tampa, Florida, B.A. Criminal Justice

## **TRAINING**

Progressive Insurance Company, Atlanta, Georgia  
Immediate Response 1 (insurance policies, coverage issues, interviewing techniques and liability investigations)  
SIU Core Skills (interviewing, photography, fraud awareness, vendor compliance)  
SIU - Introduction to Injury (billing practices of medical providers and medical terminology)  
SIU - Examination Under Oath  
SIU - Chiropractic Training at Parker Chiropractic College, Dallas, Texas  
  
Resolution Resources Corporation, Atlanta, Georgia  
Mediation

## **PROFESSIONAL ASSOCIATIONS**

(NALI) National Association of Legal Investigators: [www.nalionline.org](http://www.nalionline.org)  
(FALI) Florida Association of Licensed Investigators: [www.fali.com](http://www.fali.com)  
(GAPPI) Georgia Association of Professional Private Investigators: [www.gappi.org](http://www.gappi.org)  
(NSPII) National Society of Professional Insurance Investigators: [www.nspii.com](http://www.nspii.com)  
(INTELLENET) International Intelligence Network: [www.intellenetwork.org](http://www.intellenetwork.org)

**Cynthia Hetherington**  
Hetherington Group  
Haskell, New Jersey  
(973) 616-456  
ch@hetheringtongroup.com

## **PROFESSIONAL EXPERIENCE**

15 Years experience in research, investigation and corporate intelligence  
Adjunct faculty member at Federal Law Enforcement Center

## **EDUCATION**

B.A. Philosophy  
Master of Library Science  
Master of Information Systems Management

## **PROFESSIONAL AFFILIATIONS**

ASIS International, Economic Crime Committee  
United States Professional Investigator Association, Board Member  
Institute of Corporate Forensic Professionals, Board Member  
New Jersey Association of Licensed Private Investigators, President  
New Jersey Institute of Technology, Information Technology Program, Board Member  
Alpha Lambda Society, Past President

## **NOTABLE ACHIEVEMENTS**

- Conducted background investigations of multinational for-hire security forces operating in war zones as well as performed analysis of their activity and suitability for clients needs.
- Determined identity and provided additional data that resulted in the arrest of an employee accused of embezzling almost \$1 million from a global organization. Research and analysis resulted in recovering \$600,000 worth of recoverable assets.
- Located the assets of a family with ties spanning six countries for judgment collection by the Israeli government.
- Removed a company's proprietary evidence from a competitor's computer. Filed declarations confirming the process

**Brian K. Ingram,**  
Consulting Investigation Services  
Waxahachie, Texas  
(972) 937-3938  
info@cispi.net

**PROFESSIONAL EXPERIENCE:**

1996 to Present: Owner/Operator of Consulting Investigation Services, Texas  
Licensed Private Investigation Agency.  
1985- 1998: Police officer, Texas, Multiple Jurisdictions. Highest Rank Obtained:  
Chief of Police

**SPECIAL EXPERTISE:**

Developed and codified methodologies for Email Tracing and Internet Profiling in use  
by most agencies that conduct hi-tech investigations. We specialize in Internet  
Investigations, Internet Fraud, Forensic Data Recovery, Penetration Testing, Network  
Security Investigations and Catastrophic Event Investigations.

**EDUCATION:**

Bachelor of Science Degree, Criminal Justice, Sam Houston State University,  
Huntsville, Texas.  
Police Academy Valedictorian: Central Texas College-Killeen, 98.97 average

**TRAINING:**

FTK Certification-Forensic Data Recovery  
Windows Forensic Certification-SANS Institute  
REID Method-Interviews and Interrogations  
Advanced Peace Officer Certification-Texas

**PROFESSIONAL ASSOCIATIONS:**

Member: American College of Forensic Examiners Institute  
Member: Intellenet

**NOTABLE ACCOMPLISHMENTS**

Investigated and solved the only confirmed cult related kidnapping in U.S. history.  
(1990 while still in law enforcement.)  
Voted Top Internet Investigator of the Year, 1999 Professional Investigator Magazine  
Keynote Speaker at American Bar Association Mid-Winter Conference on High  
Conflict Divorce litigation and Computer Forensics- 2000.  
Published Internet Investigations/Email Tracing Manuals 1<sup>st</sup> through 5<sup>th</sup> Editions  
Certified Instructor-Texas Private Security Bureau  
Over 2500 Private Investigators and Law Enforcement Officers trained since 1997.  
Seminar certified for C.E. credits in Texas, Louisiana, Florida, Ohio, Michigan, Kansas,  
Iowa, New York, Oregon, Indiana, and Arizona.

**Don C. Johnson, CLI®**  
Trace Investigations, Inc.  
Bloomington, Indiana 47402-2603  
(812) 334-8857  
[don@traceinvestigations.com](mailto:don@traceinvestigations.com)

## **Professional Experience**

Over 25 years of progressive responsibility and experience as a private investigator and security agent; owner of own agency since 1990. In addition:

- Five years as executive assistant to in-house counsel, processing and investigating contract violation claims;
- Four years of active duty with U.S. Air Intelligence Agency (formerly USAF Security Service), as Russian voice and Morse intercept analyst

## **Special Expertise**

Certified Legal Investigator™; providing litigation support services since 1997  
Skip tracing; locating assets, debtors, missing witnesses and others since 1990  
Background investigations and pre-employment screening since 1995  
Criminal defense, insurance defense and civil negligence investigations since 1985

## **Education**

Indiana University; undergraduate studies  
U.S. Defense Language Institute; certification

## **Training**

Intelligence analysis and cryptography: USAF  
Continuing legal education: National Association of Legal Investigators; and others  
Death scene investigation: Monroe County, Indiana, coroner's office

## **Professional Associations**

Intellenet  
National Association of Legal Investigators  
ASIS International  
National Association of Professional Background Screeners  
National Council of Investigation and Security Services  
International Association for Asset Recovery

## **Notable Accomplishments**

InfraGard Member, Indianapolis Chapter  
Indiana Private Investigator and Security Guard Licensing Board, 2001-Present  
Excellence Award, National Council Investigation and Security Services, 2009  
Wunder Memorial Award, National Council Investigation and Security Services, 2003  
Contributing Author: *Corporate Investigations* (2002), *Advanced Forensic Criminal Defense Investigations* (2000), *Advanced Forensic Civil Defense Investigations* (1997), Lawyers & Judges Publishing Co.  
Editor: *PI Magazine*, 2004-2008; *The NCISS Report*, 1998-Present

**Steven L. Kirby**  
Edward R. Kirby & Associates  
Elmhurst, Illinois  
(630) 941-1700  
Steve@kirbyinvestigations.com

### **Professional Experience**

1980 – Present Edward R. Kirby & Associates President  
1975 – 1980 John E. Reid & Associates , Staff Polygraph Examiner / Instructor

### **Education:**

Bachelor of Science in Psychology  
John E. Reid & Associates, Awarded Certificates & Post Graduate Credits in  
Interviewing & Interrogation and Polygraph Technique  
University of Illinois at Chicago (UIC)  
College of Business Administration

### **Certifications:**

Certified Fraud Examiner (CFE) – Association of Certified Fraud Examiners  
Certified International Investigator – Council of International Investigators

### **Professional Associations:**

Special Agents Association – Past President  
Council of International Investigators – Past President  
National Council of Investigators & Security Services  
– Founding Member & Current Board Member  
Intellenet – Member  
Association of Certified Fraud Examiners – Member  
American Polygraph Association – Member  
Illinois Polygraph Society – Member  
International Anti-Counterfeiting Coalition (IACC) – Co-Chair Investigative committee

### **Notable Accomplishments:**

International Investigator of the Year Assistance rendered Trade Enforcement  
Mission  
Council of International Investigators – 1997 & 2008  
United States Customs Service – 1996  
City of Elmhurst – Fire & Police Commissioner 1984 – 1990  
Seguin Services – Board Director & Vice President – 1999 - Present

**Frederick Joseph Koch**  
Redondo Beach, CA 90277  
310-404-9998  
Kochdevelopment@aol.com

**PROFESSIONAL EXPERIENCE:**

- Aviation Safety and Security Director with broad background in FAA, TSA, NTSB, DOD, CRAF, EPA and State and Federal OSHA compliance, Loss Prevention, Revenue Protection, Physical Facility Safety and Security, Threat Evaluation, Risk Management, Emergency Response Planning, Budget Preparation, Media Engagement, Employee/Executive Protection (29 Years).
- Director, Assets Protection, Corporate Security - Continental Airlines, Inc. (16 Years).

**SPECIAL EXPERTISE:**

- Expert Witness Testimony on Surplus and Revenue Accounting Systems – 20 years
- Security Contingency Planning to Counter Labor Strife – 25 years
- Employee Training Curriculum to Implement FAA/TSA Security Directives – 15 years
- Government Facility Security Manager to Administer DOD Classified Security Programs – 7 years
- US Customs Super Carrier Drug Interdiction Program – 15 years
- Design and Stress Test Internal Systems to Validate Appropriate Receipt of Revenues – 20 years
- Ever-Changing Bomb Threat Assessment Criteria – 20 years
- FBI Classified Informant Program Management – 15 years
- FAA / TSA Government Security Violation Assessment and Defense – 20 years

**EDUCATION:**

- BS in Public Administration, California State University, Dominguez Hills (1982)

**TRAINING:**

- Honor Cadet Graduate, Class 210, Los Angeles County Sheriff's Department Academy, California
- Department of Defense – Secret Clearance
- Department of Investigative Services (DIS) – Facility Security Manager / CRAF Program
- California Police Officers Standards in Training (Advanced Certificate)
- Concealed Weapons Permit – CA CII 07016872
- Private Investigators License – CA 22463

**PROFESSIONAL ASSOCIATIONS:**

- ASIS International
- Air Transport Association (ATA) - Security Committee - Retired
- Association of Certified Fraud Examiners
- Intellenet

**NOTABLE ACCOMPLISHMENTS:**

- Sensitive Decision Making accomplishments effecting CO Corporate Strategy within the World Airline Community available for discussion
- US Secret Service Commendation – Oklahoma City Bombing Investigation
- FBI Special Achievement Award – Presented by Director Louie Freeh
- FBI Academy, Quantico, VA – Guest lecturer: "Complex Case Building: Money Laundering."
- International Airline Transport Association (IATA), Geneva, Switzerland, Guest lecturer: "Airline Fraud Protection"
- United States v. Dave Shermock, et al. – Identified, Investigated Largest Blue Collar Theft Case Filed U.S. Attorney's Office 1998
- Protected CO Aircraft, Facilities, Employees and Customers against militant activity during Airline Deregulation
- Successfully re-engineered CO Corporate Security Department into a Profit-Center during Bankruptcy Reorganization

**Terrence J. Korpel**  
Korpel Associates  
Ballwin, Missouri  
(636) 227-3979  
tjk.crimeanalysis@yahoo.com

**PROFESSIONAL EXPERIENCE:**

25 years progressive responsibility and investigative experience with United States Secret Service and St. Louis Police Department investigating complex financial fraud and organized crime.  
20 years experience as private investigator and/or security consulting.

**SPECIAL EXPERTISE:**

Crime Prevention -10 years  
Financial Crime Investigations – 10 years  
Internal Theft Investigation – 10 years  
Executive Protection-Planning, Execution, Training - 15 years

**EDUCATION:**

B.S. in Legal Justice/Political Science (Double Major) - Maryville University  
M.A. Administration of Justice-University of Missouri - St. Louis

**TRAINING:**

Financial Fraud  
Executive Protection  
United States Secret Service, Federal Law Enforcement Training Center  
St. Louis Police Academy

**PROFESSIONAL ASSOCIATIONS:**

ASIS International  
Association of Former Agents of the United States Secret Service  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

Adjunct Professor-University of Missouri-St Louis, Webster University Graduate School, Community College Districts of St. Louis, MO and Belleville, IL-(Crime Prevention, Security Management, Criminal Justice and Private Security)  
TV Documentary-Produced and Directed-Crime on Commuter College Campuses  
Published Thesis-The Impact of Crime on the Pruitt-Igoe Housing Project

**Robert M. Kresson**  
Empire Investigation LLC  
Pittsburgh, PA  
1-800-860-6068  
airtaser@msn.com

## **Professional Experience/Education**

1975-77 CCAC, Criminology Major  
1977-82 Chief Investigator for:

- Allied Security, Pittsburgh PA
- Wackenhut International, Pittsburgh PA
- SSI, Pittsburgh PA
- PRC Investigations, Pittsburgh PA
- Ed Boyle Detective Agency, Pittsburgh PA
- Guardian Angels Investigation, Pittsburgh PA

1982 Private Detective License, PA  
1982-present CEO, Empire Investigation LLC, Pittsburgh PA  
1982-present Consultant to Investigative Reporting News Teams for ABC, NBC, CBS, Fox-TV, and Pittsburgh's WPXI Channel 11 and WTAE Channel 4.  
1990-present TSCM Practitioner and Instructor, Ross Engineering International  
2008-present Council of International Investigators, Regional Director

## **Special Expertise**

1. Extreme long-range and extended time frame surveillance
2. Body-worn surveillance systems
3. Technical Security Counter Measures
4. Custom Hidden Camera Systems/ 16+ megapixel covert surveillance systems

## **Professional Memberships**

Intellenet  
Council of International Investigators (CII)  
World Association of Detectives  
Association of Police Chiefs  
International Narcotics Officers Association

## **Seminars**

- Intellenet Conferences: The Latest Electronic Innovations For Private Investigators: 1-3 hours with didactic and demonstration components. Updates on latest electronic devices- from high technology cameras, tracking units, surveillance and eavesdropping, counter measures
- Council of International Investigators Conferences: Electronic Surveillance Techniques: 1-3 hours with didactic and demonstration components on making most of state-of-the art electronic surveillance equipment.

**Gary H. Kuty**  
Kuty & Associates, LLC  
Dayton, Ohio 45439  
(937 395-3059  
gary@kutyassociates.com

**PROFESSIONAL EXPERIENCE:**

Thirty five plus years experience in law enforcement and the private security industry. The past thirty years working primarily in the contract security industry.

**SPECIAL EXPERTISE:**

Marketing and sales consulting, recruiting training, sales lead generation and executive coaching.

**EDUCATION:**

B.S. in Law enforcement Administration – Youngstown State University

**TRAINING:**

(Example: Interviews and Interrogations—Reid Institute; Lethal Weapons Training—Maryland State Police, etc; maximum of six entries)

**PROFESSIONAL ASSOCIATIONS:**

ASIS International, National Council of Investigation & Security Services, Ohio Association of Security & Investigation Services, California Association of Licensed Security Agencies, Guards & Associates, Association of Security Services & Investigators of Texas.

**NOTABLE ACCOMPLISHMENTS**

Recipient of the John J. Duffy Memorial Achievement Award as presented by NCISS in April of 1998.

**Eileen Law**  
President, CIA, Inc.  
Kennett Square, Pennsylvania  
(610) 388--1776  
DetLaw@aol.com

**PROFESSIONAL EXPERIENCE:**

25 Years -- Private Detective & President of CIA, Inc.  
5 Years -- Deputy Sheriff, Chester County, PA Sheriff's Department  
5 Years -- Paralegal to the District Attorney of Chester County, PA

**SPECIAL EXPERIENCE:**

Finding Missing Persons, Kidnapped Children & Adoption Cases -- 25 years  
Criminal & Civil Investigations -- 25 years  
School & Neighborhood Security -- 20 years  
Public Speaking -- 30 years

**EDUCATION:**

Supreme Court of Pennsylvania's Minor Judiciary College -- Finished 1<sup>st</sup> in Class  
Dickinson Law School's Deputy Sheriff's Academy  
Penn State University -- Business Administration & Criminal Justice  
Pennsylvania Certified Agent -- Lethal Weapons

**TRAINING:**

Philadelphia Police Academy  
Certified Agent -- Lethal Weapons Training Act 235  
Criminal Profiling  
Threat Assessment  
Security

**PROFESSIONAL ASSOCIATIONS:**

Pennsylvania Association of Licensed Investigators -- Charter Member  
Intellenet  
NCISS  
World Investigator's Network  
Chester County Police Chiefs Association -- Charter Member & FOP Lodge #11

**NOTABLE ACCOMPLISHMENTS:**

National Leadership Award at the White House in 2003  
Outstanding Young Woman of America" for five consecutive years 1983-1988  
98% Success Rate in 25 years  
Operate three offices & licensed in Pennsylvania, Delaware and Maryland

## **William Francis Marshall**

6212 Springstone Place · Clifton · Virginia · 20124

(703) 968-3541

[bmarshall@veritasintelligence.com](mailto:bmarshall@veritasintelligence.com)

### **WORK EXPERIENCE**

Veritas Intelligence LLC, Founder / President / CEO, Fairfax, VA (2007 - Present)

GlobalSource LLC, Co-Founder / Managing Director, Fairfax, VA (2003 - 2007)

ArmorGroup, Inc., President, North American Investigations Division, Vienna, VA (1999 - 2003)

Investigative Group International, Inc., Senior Investigator, Washington, DC (1997 - 1999)

Department of Justice, Drug Enforcement Administration, Intelligence Analyst, Arlington, VA (1991 - 1997)

Chase Manhattan Bank, N.A., Collections Representative / Fraud Services Correspondent, Garden City, NY (1986 - 1988)

### **EDUCATION**

Bachelor of Arts in Government & Politics, 1987, St. John's University - Jamaica, New York

Master of Arts in International Affairs, 1991, American University - Washington, DC

### **PROFESSIONAL AFFILIATIONS**

Member, American Society of Industrial Security

Member, Intellenet

Member, National Council of Investigation and Security Services

Member, World Association of Detectives

Member, Council of International Investigators

### **PUBLISHED ARTICLES**

- *Legal Times*, March 27, 2000 - "Guy Noir, at Your Service: Private Investigators Have Diverse Backgrounds, Different Specialties" (Co-Author with Mary E. Gately, Esq.)
- *White Collar Crime Fighter*, July 2002 - "How Not to Get Burned by Unscrupulous Subcontractors" (Co-Author with Mary E. Gately, Esq.)
- *On the Risk*, June 2008 - "Foreign Death Claims: The Looming Crisis" (Author)

### **SPEAKING ENGAGEMENTS**

- Guest Speaker, International Narcotics Control Course, American University, Washington, DC, November 14, 1996, Topic: "Drug Money Laundering Methodologies"
- Speaker, Western Claim Conference, Indian Wells, California, June 9, 2003, Topic: "Foreign Claim Fraud"
- Co-Presenter, Eastern Claims Conference, New York, New York, February 28, 2005, Topic: "Death Claims in Foreign Countries"
- Speaker, International Claim Association Conference, Boca Raton, Florida, September 26, 2005, Topic: "Fraudulent Foreign Death Claim Investigations"
- Co-Presenter, ReFocus Conference 2007, Las Vegas, Nevada, March 6, 2007, Topic: "Life and Health Underwriting & Claims Adjudication in a Global Environment"
- Speaker, Western Claim Conference, Indian Wells, California, June 19, 2007, Topic: "Life Claims Investigations - Peeling the Onion"
- Topic: "International Investigations Management: A Private Sector Perspective"
- Co-Presenter, International Claim Association Conference, Austin, Texas, October 4, 2010, Topic: "Foreign Death Investigations"

### **AWARDS**

- Outstanding Performance of TDY, Letter of Commendation from DEA La Paz, Bolivia Country Attache Donald Ferrarone to DEA Deputy Assistant Administrator for Intelligence, OPERATION GHOST ZONE, August 19, 1992
- Special Act Award, Department of Justice, Drug Enforcement Administration, "For Dedication to Duty and Outstanding Service", July 1993

**Kevin W. McClain C.C.D.I.**  
Kevin W McClain Investigations Ltd  
Centralia, Illinois  
(877)-532-1152  
mcclainpi@gmail.com

**PROFESSIONAL EXPERIENCE:**

20 years of management in the retail, sales, and hospitality industries; 16 years experience as a professional investigator.

**SPECIAL EXPERTISE:**

Criminal Defense Investigations – 16 years; Workers Compensation Investigations - 16 years; Child Custody Investigations - 16 years; Civil Investigations – 16 years

**EDUCATION:**

A.A.S. in Administration of Justice, Kaskaskia College, Centralia, Illinois.  
Over 500 hours of CLE'S and CEU'S.

**TRAINING:**

Interviews and Interrogation – Reid and Associates; NHTSA DWI Detection Training and the Standardized Field Sobriety Tests Student and Instructor Courses; Criminal Defense Investigators Training Council "Uncovering Reasonable Doubt" Component Method Certified Criminal Defense Investigator (C.C.D.I); Clarence Darrow Death Penalty Defense College; NLADA "Life in the Balance" Capital Defense Training; Kentucky Department of Public Advocacy "Investigator Training Program".

**PROFESSIONAL ASSOCIATIONS:**

INTELLENET International Intelligence Network  
USAPI United State Association of Professional Investigators  
NALI National Association of Legal Investigators,  
NDIA National Defender Investigator Association  
Special Agents Association,  
IAARS International Association of Asset Recovery

**Robert E. Meinert**  
CSI Corporate Security and Investigations, Inc.  
Monaca, PA 15061  
(724) 775-3577  
rmeinert@csiinvestigators.com

## **Professional Experience**

CSI Corporate Security & Investigations, Inc. 2007 - Present  
Gentile-Meinert & Associates, Inc., Co-owner 2000 - 2007  
Robert E. Meinert & Associates, Inc., Owner 1989 - 2000  
Bell Atlantic Corporation, Director of Security 1985 - 1989  
Bell of Pennsylvania, Manager of Security 1980 - 1985  
Allegheny County Police Department Commander, Homicide, Inspector 1978 - 1980  
District Justice, Ross Township & West View Borough PA 1976 - 1978  
Allegheny County District Attorney's Office, Comm. Homicide Division, Captain 1972 - 1976  
City of Phoenix, AZ Police Patrolman 1971 - 1972  
Township of Ross, PA Police Patrolman & Detective, Narcotics and Juveniles 1966 - 1971  
Adjunct Faculty, Beaver County Community College  
Guest Lecturer, University of Pittsburgh  
Guest lecturer, University of Indiana PA  
Guest Lecturer, St. Vincent's College

## **Special Expertise**

- Homicide Investigations
- Crime Scene Investigations
- Corporate Security
- Certified PA Lethal Weapons Instructor

## **Education**

B.A., California University of Pennsylvania, Urban Affairs, 1976  
Associate's Degree, Allegheny County Community College, Criminal Justice, 1974

## **Training**

Certification, Pennsylvania Minor Judiciary Program 1975  
Certification, Phoenix Arizona Police Academy 1971  
Al Qa'ida Training and Bioterrorism/Weapons of Mass Destruction 2002  
DNA and the Law Conference 2001  
District Justice, 200 hour school  
Police Academy, 16 week course  
Pennsylvania Crimes Code Seminar  
Federal Bureau of Narcotics and Dangerous Drugs Law Enforcement Seminar  
Advanced Institute on Police Handling of Children and Youth  
PA State Police, Certified Lethal Weapons Training Instructor

## **Professional Associations**

Pennsylvania Association of Private Investigators – Co-Founder  
Intellenet – Member  
Western Pennsylvania Chiefs of Police Association – President 1989 – Life Member  
Pennsylvania Chiefs of Police Association – Executive Board 1986 – 1989 – Life Member

**Thomas H. Miles**  
Hawk Security Co.  
Germantown, Tennessee  
(901) 755-HAWK (4295)  
thehawkco@msn.com

**PROFESSIONAL EXPERIENCE:**

41 years highly diversified experience, military - private intelligence & security.  
30 years as licensed private investigator, security consultant & trainer, including  
8 years as International Investigator, Lloyd's of London, with worldwide travel.  
22 years as Contract Investigator, U.S. federal government (Treasury Department,  
Defense Department, National Security Agency, Customs and Border Protection,  
Immigration & Customs Enforcement, Citizenship & Immigration Services, etc.)

**SPECIAL EXPERTISE:**

Firearms Instructor – 40 years  
Background Investigations – 35 years  
Security Training, Plans & Operations – 35 years

**EDUCATION:**

BA in Political Science, St. Martin's University, Lacey, WA.  
MA studies, Political Science, University of Memphis.

**TRAINING:**

Counterintelligence & Investigative Procedures (U.S. Army)  
Firearms Instructor (U.S. Army & NRA Police Expert)  
Security Methodology (Lloyd's of London; numerous seminars)

**PROFESSIONAL ASSOCIATIONS:**

American Mensa, Ltd.  
National Rifle Association  
Smithsonian Institute  
Tennessee Association of Investigators  
International Intelligence Network

**NOTABLE ACCOMPLISHMENTS:**

Freelance writer. Devised and wrote manuals on security standards/operations and investigative techniques adopted by Lloyd's of London syndicates. Several articles published in *PI Magazine*, *Mensa Bulletin* and corporate newsletters.

Guest speaker. Frequently sought by civic groups and social organizations for unique presentations on crime prevention, security issues, safety and privacy.

Instructor. Special advisor for law enforcement agencies and private investigation organizations. Retired as Range Master, Shelby County. Ranked within top 2% of all Contract Investigators serving U.S. government agencies.

**John B. Minor, CCE CSA CSE**

Atwater Enterprises  
West Texas  
(800)725-2726  
jminor@johnbminor.net

**PROFESSIONAL EXPERIENCE:**

6 Years Digital Communications & Forensics Casework with Atwater Enterprises  
22 Years Owner/Operator of CTA / Airlinq –  
Security & Communications Consulting / Internet Intrusion Investigations  
6 Years Principle of Micro Research – Network Communications Design & Consulting  
9 Years as Judicial Administrator, Law Enforcement Supervisor for Texas  
Criminal/Civil Courts

**SPECIAL EXPERTISE:**

15 years as a Communications Expert  
4 years as a Cell Phone/GPS Signals Analyst & Expert and Cellular Communications  
Expert  
22 years as a Fiber Optics Subject Matter Expert  
15 years as an Internet/Network Communications Protocols Subject Matter Expert

**EDUCATION:**

18 Years Silicon Valley Education – Microsoft – Novell – Cisco – Autodesk -  
Checkpoint  
Sandia Labs Security Risk Assessment Methodology (RAM) Certification  
Certified Cell Phone/GPS Signals Analysis Examiner Certification – Paraben  
Corporation  
Certified Computer Examiner (CCE) – International Society of Forensic Computer  
Examiners  
Certified Steganography Examiner – (SARC) Steganography and Research Center

**TRAINING:**

Access Data Forensic Toolkit – Dallas Police Department Headquarters  
International Cell Phone Forensics & Evidence Recovery - FTS – London  
UMTS University – Advanced Cellular Communications Training – Qualcomm  
University  
CDMA University – Advanced Cellular Communications Training – Qualcomm  
University  
Cell Phone Memory Chip Removal & Examination Techniques - GNPBM – Chicago  
Cell Phone Seizure Certification – BK Forensics – Austin

**PROFESSIONAL ASSOCIATIONS:**

HTCIA - International High Tech Crime Investigators Association  
ISFCE - International Society of Forensic Computer Examiners  
CyberCop Secure Information Exchange Network  
TALI – Texas Association of Licensed Investigators  
INTELLENET International Intelligence Network

**NOTABLE ACCOMPLISHMENTS:**

Author of Litigators Guide to Cell Phone Carrier Evidence  
Expert Technical Witness for Prosecution & Defense in Capital Murder Cases  
Expert Technical Witness in High Profile Corporate Fraud Cases  
iPhone & iPad Forensic Evidence & Location Tracking Subject Matter Expert  
Investigator in Eastern & Western Europe/Central America/United States Cyber  
Attacks

**Reginald J. Montgomery CLI, CPP, CFE, CST, CFC, CP**

RJ Montgomery & Associates, Inc.  
Mahwah, New Jersey 07430  
(800) 327-7394  
reggie@ultradsl.net

**PROFESSIONAL EXPERIENCE:**

7 Years law enforcement experience  
31 Years as a licensed Private Investigator/Corporate Security Specialist/ Polygraph Examiner/ Personal Protection Professional/Criminal/Civil and Financial Fraud examiner /Expert Witness/Certified Security Trainer/ Adjunct Professor

**SPECIAL EXPERTISE:**

Corporate Investigations, Criminal Defense, Product Tampering, workplace violence, intellectual property protection, polygraph and interview skills that are responsible for the recovery of over 25 billion dollars of embezzled funds, stolen or misappropriated assets for corporate and private accounts.

**EDUCATION and TRAINING:**

A Degree in Business Management, Certified Polygraph Examiner and Registered Hypnotherapist (PPR in Philadelphia Pa), Criminal, Gambling, Narcotics , Advanced Self defense and firearms instruction (Police Training Commission of NJ) Certified as a Security Trainer (ASET in Virginia) Statement Content Analysis (LSI in Arizona) Personal Protection Specialist (EPI in Virginia)

**PROFESSIONAL ASSOCIATIONS:**

Certified Polygraphist (APA)  
Certified Protection Professional (ASIS)  
Certified Legal Investigator (NALI)  
Certified Fraud Examiner (CFE)  
Certified Security Trainer (ASET)  
Certified Fraud Consultant (IFTI)  
Certified International Investigator (CII)  
Mississippi Certified Investigator (MPIA)  
Certified Professional Investigator (USAPI)  
Physical Security Professional (ASIS)  
Personal Protection Professional (EPI)  
National Association of Criminal Defense Lawyers  
New Jersey Licensed Private Investigators  
INTELLENET Board Member, CII former Board Member and 3<sup>rd</sup> VP, WAD LIFE Member, ASET LIFE MEMBER, USAPI Certification Board Member, NALI Assistant National Director and Life Member, ASIS Vice Chair Investigations Council 2000-2002 Chapter Chair and current Certification chair, many other professional associations.

**NOTABLE ACCOMPLISHMENTS:**

NAIS SPEAKER OF THE YEAR (2007)  
Editor/ Author: " *Corporate Investigations*", (An Investigative Research Textbook),, 2002; *Advanced Forensic Criminal Defense Investigations*, "Defending the Juvenile in Sexual Assault Cases", 1999; *The Legal Investigator* February 1996 (Product Diversion II); *The Legal Investigator* November 1995 (Identifying Product Diversion I) *The Legal Investigator* May 1994 (Marketing); *The Legal Investigator* November 1993 (Seminar At Sea); *The Legal Investigator* August 1993 (Networking); *The Legal Investigator* August 1990 (Polygraphing the Molested Child); Adjunct Professor (Jersey City State University)  
Given over 100 Presentations to Professional Associations, Colleges, Universities and Civic organizations around the World.

**Harvey E. Morse, FCI, CMI**  
Locaters International, Inc.  
South Daytona, Florida  
(386) 756-6100  
[harvey@probate.com](mailto:harvey@probate.com)

**PROFESSIONAL EXPERIENCE:**

35 years of private investigative experience  
46 years of law enforcement experience  
35 years as an Expert Witness

**SPECIAL EXPERTISE:**

Missing and Unknown Heirs to Estates 45 years  
Expert Forensic Genealogist 35 years  
Criminal Fraud Investigator 25 years  
Trainer/Investigations and Security (Private and Public) 25 years

**EDUCATION:**

Boston University – BS in BA  
Suffolk University Law School - Law  
Florida Police Academy – Police Science  
Florida Real Estate Academy – Real Estate

**PROFESSIONAL ASSOCIATIONS:**

ASIS International  
WAD – Life Member  
Int'l Assoc. of Chiefs of Police (IACP)  
Federal Criminal Investigators Assn,  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

Awards from Florida Senate, Division of Licensing, and Law Enforcement  
Author of articles for ASIS, Bar, Police and Genealogical Publications  
Expert Witness  
10 year Chair, Florida Private Security Advisory Council  
Founder: Florida Association of Private Investigators, Inc.

**James H. Olsen**  
Dallas, Texas 75208  
(214) 942 5335  
Jim.Olsen@brlwd.com

**PROFESSIONAL EXPERIENCE:**

Mr. Olsen has over 35 years of combined experience in investigation of construction and insurance related matters and the construction industry. The insurance investigations involve legitimate, questionable and fraudulent claims tendered by insured's, claimants and third parties. The basis for the current investigative experience stems from direct participation in the construction industry of projects including residential, multi-family, condominiums, retail, mid-rise, high-rise, medical, professional and restaurant facilities. This experience includes new construction, renovation and reconstruction of buildings damaged by inherent vice, windstorm, fire and other catastrophic events.

Insurance and private investigations include investigation of Commercial General Liability, Inland Marine, and Personal Injury for insurance companies, law firms, corporations and private parties. Insurance investigations include policies insuring properties insured up to \$150,000,000.00.

**SPECIAL EXPERTISE:**

Private investigations include the above disciplines plus investigations for both civil and criminal defense matters. This investigative experience includes: location of missing persons; locating witnesses to accidents and criminal events; locating heirs; investigation of court related familial matters; location of principles of litigation; obtaining affidavits and recorded statement from principals, witnesses, and litigants; surveillance; activity and background checks; investigation of fraudulent claims and the research and retrieval of documents related to litigation and civil matters.

**PROFESIONAL LICENSES AND TRAINING:**

Texas Department of Public Safety – Private Security Bureau	Private Investigators License # A09251
State of Oklahoma - Council on Law Enforcement Education and Training	Private Investigators License # 10UP159731
State of Louisiana–Private Security Board	Private Investigators License – Applied for
Texas Insurance Commission	Full Line Adjusters License # 262641
Texas Real Estate Commission	Real Estate Broker’s License # 0415941
Louisiana Department of Insurance	Property Casualty Adjusters License # 480372
Mississippi Department of Insurance	Property Casualty Adjusters License # 10039330
Alabama Department of Insurance	Property Casualty Adjusters License # 451697
National Flood Insurance Program	Flood Certification Number 05070200

**PROFESSIONAL ASSOCIATIONS AND ACCOMPLISHMENTS:**

Texas Association of Licensed Investigators  
Chairman of the Federal Legislation Committee  
Investigative and Security Professionals for Legislative Action  
Original Co-founder and Board Member  
Intellenet  
National Counsel of Investigative & Security Services Past Board Member

**Anthony F. Otero**  
Top-Notch Investigations, Inc  
Hollywood, Florida 33021  
(954) 559-6739  
[tony@topnotchinvestigations.com](mailto:tony@topnotchinvestigations.com)

## **Professional Experience**

29 Years Investigative Experience in the Thoroughbred Horse Racing Industry  
15 Years Prior Law Enforcement Experience at Local, State, and Federal Level  
9 Years as Owner of Top-Notch Investigations

## **Education**

BA in Sociology – College of St. Joseph on the Rio Grande

## **Special Expertise**

Horse Racing  
Surveillance  
Background Investigations

## **Training**

FBI Academy – Quantico, Virginia  
Thoroughbred Racing Protective Bureau

## **Professional Associations**

Intellenet  
SFSAFBI – Society of Former Special Agents of the FBI  
FALI – Florida Association of Licensed Investigators  
NCISS – National Council of Investigative and Security Services  
IAAR – International Association for Asset Recovery

## **Notable Accomplishments**

Helped plan and coordinate the security and transportation plans for the 1992 and 1999 Breeders' Cup Races held at Gulfstream Park. Attendance for both of these events exceeded 55,000.

In 2002, testified as an expert witness in Federal Court for a 1997 "Horse Substitution" case that resulted in a guilty verdict. Received, "Outstanding Law Enforcement Officer of the Year" award from the United States Attorney's Office, Southern District of Florida. He also received recognition from the FBI.

## **Certification & Licensure**

State of Florida Licenses Held – Slot Machine Professional Individual License; PMW / CR Combo General License; Florida Class C - Private Investigator License

**Nancy Poss-Hatchl, CPI, MS, BA**

Helios Investigations  
Santa Ana CA 92711  
(714) 558 8337  
nancy@heliospi.com

**PROFESSIONAL EXPERIENCE:**

ASK Security 1973 (bilingual undercover operator)  
Helios Investigations, owner-operator and CEO, 1979 through present.  
PI License in California first issued 11/1979

**EDUCATION:**

BA Chemistry, Mount St. Mary's College Los Angeles  
MS Linguistic & Cultural Anthropology, California State University at Long Beach 1972

**TRAINING:**

Harassment in Workplace  
Chemical Poisoning & Toxic Matters (UC Riverside)

**PROFESSIONAL ASSOCIATIONS:**

Calif. Assn. of Licensed Investigators — member since 1979  
Council of International Investigators — member since 1984;  
Past President & Chairman of the Board,  
Intellenet—member since 1997; Board member since 1999, secretary 2009 thru present

**NOTEABLE ACCOMPLISHMENTS:**

*INC.* Magazine award winner 1997  
Certified Professional Investigator since 1988  
International Investigator of the Year, 1996  
Classes by US Coast Guard in small vessel handling with safety certificates

**Peter Psarouthakis**  
EWI & Associates, Inc.  
Chelsea, Michigan  
(734) 428-9663  
peter@ewiassociates.com

**PROFESSIONAL EXPERIENCE:**

Owner-EWI & Associates, Inc.  
15 years-Licensed Professional Investigator  
Credentialed Federal Contract Special Investigator  
Top Secret Clearance-Current

**SPECIAL EXPERTISE:**

Background Investigations  
TSCM  
Intellectual Property Investigations  
Corporate Due Diligence

**EDUCATION:**

B.S. in Criminal Justice, The University of Toledo  
A.S. in Law Enforcement, The University of Toledo

**TRAINING:**

Background Investigations  
TSCM  
Asset Investigations  
Information loss

**PROFESSIONAL ASSOCIATIONS:**

Investigative & Security Professionals for Legislative Action (Chairman)  
Intellenet (Board Member)  
ASIS International (Investigation Council Vice Chair)  
Espionage Research Institute  
National Association of Legal Investigators (Legislative Chairman)

**NOTABLE ACCOMPLISHMENTS:**

Industry book reviewer for Security Management Magazine  
Guest lecturer-Madonna University, Department of Criminal Justice  
Industry lobbyist on national and state issues  
Frequent industry contact for media on industry related issues.

**Kelly E. Riddle**  
Kelmar & Associates, Inc.  
San Antonio, TX 78230  
(210) 342-0509  
Kelmar@kelmarpi.com

## **PROFESSIONAL EXPERIENCE**

KELMAR & ASSOCIATES\_ Owner/President/Investigator 1989 - Present  
Responsible for directing upper management and insuring daily operations are successfully accomplished. Responsibilities include establishing internal standards, budgets, company growth.

P.I. INSTITUTE OF EDUCATION Founder/President 1995 - Present  
Responsible for developing curriculum for continuing education courses for P.I.s, as well as instructing. The school and curriculum are approved by the Board of P.I.'s and Board of Insurance. A three month curriculum was developed and encompasses all aspects of loss

FLORENCE, AL. POLICE DEPT. Police officer/investigator 1980 - 1984  
Duties included being a training officer, evidence technician, photography technician, PEI/Breathalyzer Operator, SWAT team, EMT, juvenile specialist, traffic investigator.

MUSCLE SHOALS, AL. POLICE DEPT. Police Officer/Communications Officer 1977 - 1980  
Responsible for maintaining NCIC information, records and dispatching. Promoted to police officer.

## **EDUCATION**

Bachelor of Science, Criminal Justice, University of North Alabama  
EMT Certification, Muscle Shoals Trade School  
Police Certification, Jacksonville State University  
Numerous industry related seminars, certificates available for review.

## **NOTABLE ACCOMPLISHMENTS**

Selected "Investigator of the Year 1997-98" by N.A.I.S.  
Selected as the "#1 PI in the U.S." by the PI Magazine  
Selected as "One of the Top 25 PI's of the Century" by N.A.I.S.  
Achieved "Texas Certified Investigator" designation (less than 50 in TX).  
Author of the Year by National Assoc. of Legal Investigators  
Hall of Fame member of National Assoc. of Investigative Specialists  
"The Art of Surveillance" was chosen "Book of the Year 1997-98"  
Awarded the Transamerica Insurance Silver pen for performance of duties.  
Letter of Commendation from Chief of Police, Florence Police Dept.  
Certificate of Commendation from Florence City Commissioners for performance.  
Certificate of Commendation from Florence City Commissioners (assisting officer).  
Designated an expert in physical surveillance & insurance investigations by the NAIS  
Certified Instructor by the State Board of Private Investigators & Board of Insurance  
President (2010-2012) Texas Association of Licensed Investigators (TALI); Board of Directors (2007-2010) TALI; Board of Directors for the Freedom of Information Foundation of Texas; member of 18 trade associations.

**Kevin J. Ripa, EnCE, CPT, CDRP, CEH**

Computer Evidence Recovery Inc.

Calgary, Alberta, Canada

(866) 703-4846

Kevin@computerpi.com

**PROFESSIONAL EXPERIENCE**

1999-Present Computer Evidence Recovery, Inc., Calgary, Alberta, Canada, Director

2003-Present Advanced Surveillance Group, Mt. Clemens, MI, Forensics Coordinator

1966-Present J.S. Kramer & Associates, Inc., Calgary, Alberta, Canada, Director

1993-1996 Cambridge Group, Calgary, Alberta, Canada, Senior Investigator

**SPECIAL EXPERTISE**

Computer Forensics

**TRAINING**

EnCase Certified Examiner

Certified Data Recovery Professional

Certified Penetration Tester

Certified Ethical Hacker

Windows Advanced Forensics Certificate

**PROFESSIONAL ASSOCIATIONS**

Alberta Association of Private Investigators

International Intelligence Network

Canadian Association of Private Investigators

World Association of Detectives

**NOTABLE ACCOMPLISHMENTS**

Extensive Court Testimony Experience

Lecturing on computers and forensics around the world

Frequently interviewed as subject expert

Numerous articles in print

**Stefan V. Salmonson, PPS**  
PROtective Services, In.  
Mora, Minnesota 55051  
320-679-484  
Stefan@PROtectiveServicesinc.net

**PROFESSIONAL EXPERIENCE:**

President – PROtective Services, Inc. (1996 to present)  
Deputy Sheriff/Investigator/Pilot/Training Officer (1983-Present)  
Executive Protection Specialist – Vance International, Inc. Oakton, Virginia (1986 – 1990)  
United States Army (1970 – 1972)

**SPECIAL EXPERTISE:**

Security training  
Investigations  
Executive Protection

**EDUCATION:**

AIT and Electronic Systems (U.S. Army)	Personal Protection Specialist (NLA)
Northwest Institute, Registered Lab Tech.	Certified Scuba diver (PADI)
Self Defense – Nidan (Kenpo)	Automatic weapons instructor (H/K)
Airline Transport Pilot certificate (ATP)	Ordnance and explosives (US Army)
Criminal justice student (Univ. of Minnesota)	Sniper training (US Army)
Emergency Medical Technician (EMT)	Firearms instructor (FBI, NRA)
PPCT Defensive tactics instructor	Gas Delivery (FBI)
Hostage negotiations (FBI)	Advanced narcotics (DEA)
Counter terrorism instruction	Organized Crime investigator (MGIA)
Radiological detection (FEMA)	National Incident Mgmt Instructor

**PROFESSIONAL ASSOCIATIONS**

ASIS, NLA, MAPI, SOTA, INTELLENET

**NOTABLE ACCOMPLISHMENTS**

Nationally recognized speaker on multiple security related topics with over 100 presentations annually. Provides high quality personal and executive protection for royalty, national “on air” media personalities, corporate management and elected officials, security assessments for major national/international corporations and discrete investigations for government entities.

**John Sexton, PPS, CST, CII**  
Sexton Executive Security, Inc.,  
Fairfax, Virginia  
(703) 293-6262  
president@sextonsecurity.com

**PROFESSIONAL EXPERIENCE:**

9 years progressive responsibility and investigative experience with An Garda Siochana (Irish National Police Force)  
3 years in Garda Intelligence & Counter-Terrorism Unit  
2 years general investigative experience with Fairfax County P.D. (Virginia).  
3 years experience as Chief of Special Investigation Unit (S.I.U.) with the U.N. in Serbia, Croatia, Macedonia, Bosnia, Eastern Slavonia and Western Sirium.  
10 years experience as private investigator, security consultant and personal protection specialist.

**SPECIAL EXPERTISE:**

Undercover Investigations – 13 years  
Interview Techniques – 27 years  
Training/Investigation/Executive Protection – 11 years  
Surveillance/Counter Surveillance – 26 years

**EDUCATION:**

Associate Degree in Sociology, I.F.A.E., The Hague, Netherlands

**TRAINING:**

An Garda Siochana, - Irish Police College  
U.S. Army Military Police (95B)  
Northern Virginia Safety and Security Academy  
Executive Protection Institute – Executive Protection  
UCLA/G. de Becker and Associates – Advanced Threat Assessment Management

**PROFESSIONAL ASSOCIATIONS:**

ASIS International  
Association of Certified Fraud Examiners  
Council of International Investigators  
Professional Investigators Security Association (State Assoc.)  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

Founded Sexton Executive Security in 2002, Awarded Certified Security Trainer ('04), Meritorious Service Award – New Orleans '06 (for voluntary Police appointment in aftermath of Hurricane Katrina), Elected to Board of CII ('07)

**Jeff Stein, LPI**  
ELPS Private Detective Agency  
Exton, Pennsylvania  
jstein@elpsda.com

**PROFESSIONAL EXPERIENCE:**

23 years of investigative experience dedicated to serving the security & investigation needs of businesses & individuals.  
8 years experience as Security Director for Fortune 500 Companies.  
12 years experience as private investigator and/or security consulting.

**SPECIAL EXPERTISE:**

Domestic Investigations – 10 years  
Loss Prevention / Security – 23 years  
Customized Digital Surveillance Systems – 7 years  
Civil, Criminal & Criminal Defense Investigations – 20 years

**EDUCATION:**

B.S. in Criminal Justice, West Chester University

**TRAINING:**

NRA, Refuse to be a Victim Instructor  
Lethal Weapons Training - PA Act 235  
ASI & PA, DCNR Certified ATV Safety Instructor  
Interview and Interrogation Advanced Training, Wicklander & Zulawski  
Past Firefighter / Emergency Medical Technician, State of New Jersey

**PROFESSIONAL ASSOCIATIONS:**

PALI - Pennsylvania Association of Licensed Investigators  
Board of Directors, West Chester University Alumni Association  
NCISS  
ISPLA  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

- Investigated what was classified by the FBI as a massive financial fraud ring controlled by a network of Nigerian students.
- Successfully conducted investigations of armed robberies, fatalities and unsolved homicides.
- Provided investigative services for the defense on a case in PA, where Pennsylvania exonerated its' 11th person based on DNA evidence.
- Provided armed and unarmed security for special events, night clubs, USS Intrepid as well as professional protection and crowd control for celebrities including; Iman, James Brown, Kelly Ripa & Gretchen Randolph.

**Sandra Stibbards**  
Camelot Investigations  
Aurora, Colorado  
(888) 584-3393  
Sandra@camelotinvestigations.com

**PROFESSIONAL EXPERIENCE:**

Owner of Camelot Investigations since January 1996 - International Investigations  
1992-1996, Prior to Camelot Investigations worked full time for licensed investigator  
PI licenses in California (1996) and Texas (2002)  
Professional Training Seminars - 1 and 2 day training courses

**EDUCATION:**

Bachelor of Arts, Public Policy and Administration, SUNY at Buffalo  
Diploma, Nick Harris Detective Academy

**SPECIAL EXPERTISE:**

Competitive Intelligence / Counterintelligence  
Fraud / Financial Fraud Investigations including Internet Fraud Investigations  
Intellectual Property Investigations  
Internet Threats / Email Tracing  
Corporate Investigations  
Difficult Locate Investigations  
Asset and Background Investigations  
Due Diligence  
Penetration Tests - Vulnerability Assessments

**PROFESSIONAL ASSOCIATIONS:**

ASIS (American Society of Industrial Security)  
CII (Council of International Investigators)  
Association of Certified Fraud Examiners  
Intellenet (International Intelligence Network)

**NOTABLE ACCOMPLISHMENTS:**

Board Member of Intellenet  
Member of the ASIS Investigations Council  
Past Board Member of Council of International Investigators  
Past Board Member of the Deaf and Hard of Hearing Center, Corpus Christi, TX

**Michele Stuart**  
JAG Investigations, Inc.  
Gilbert, Arizona  
(480) 988-2580  
Michele@jaginvestigations.com

**PROFESSIONAL EXPERIENCE:**

January, 1997 to Present  
JAG INVESTIGATIONS, INC., Gilbert, Arizona  
Owner, Investigator and Educator  
Thirteen years of experience in conducting and coordinating comprehensive investigations dealing with corporate clients, insurance companies, attorneys, financial institutions and law enforcement communities. Covering many aspects of financial investigations, due diligence, corporate & competitive intelligence, locating witnesses and background investigations.

December, 1990 to January 1997  
ProSearch / Asset Intelligence Inc. Holmdel, New Jersey  
Seven years in conducting in depth financial investigations primarily for the FDIC and RTC. Investigational research was conducted nationally and internationally. Led in financial research and training. Dealt with civil litigation research, locating hidden assets and public records research.

**SPECIAL EXPERTISE:**

Currently specializing in internet profiling, deep due diligence research. Travel all over the country training, "Internet Profiling & Intelligence Gathering". This class uses online and open sources informational databases located on the web to determine locations of assets and individuals. Attendees have included : Homeland Security, US Marshals, FBI with additional attendees from numerous local law enforcement agencies including but not limited to US Immigration & Customs, ICE, US Attorney's Office, Department of Justice, US Probation, Military Intelligence services, Airport Authorities, Arizona Department of Transportation, US Postal Inspection Service, Arizona Department of Gaming, US Fish & Wildlife Services, Special Investigative Units within the Insurance industry, repossession and financial institutions nationwide, and private investigative associations

**TRAINING:**

Attended numerous investigative training conferences from the investigative to law enforcement communities.

**PROFESSIONAL ASSOCIATIONS:**

Intellenet - International Intelligence Network <http://www.intelnetwork.org/>  
Arizona Association of Licensed Private Investigators [www.aalpi.com](http://www.aalpi.com)  
National Association of Legal Investigators <http://www.nalionline.org/>  
National Council of Investigation & Security Services <http://www.nciss.org/>  
Investigative & Security Professionals for Legislative Action <http://ispla.org>

**NOTABLE ACCOMPLISHMENTS:**

*Recurring Author of "Internet FYI" Column - PI Magazine 2008 to Present*  
*Contributor to "The Public Record Research Tips Book" (2008) BRB Publications*  
NBC News (Local Station KPNX) - "Identity Theft" - Investigative Report by Dave Cherry

**Eva Szigethy MD, PHD, Psychiatrist**  
Empire Investigation LLC/ airtaser@msn.com

## **EDUCATION**

Princeton University, Princeton NJ B.A., 1985 Neuropsychology  
McGill University, Montreal Canada Ph.D., 1989 Neurological Sciences  
University of Rochester, NY M.D., 1993  
Harvard Medical School, Boston, M.A., 2003 Medical Sciences  
Case Western Reserve University, Cleveland OH  
1993-1997 Resident, General Psychiatry  
Children's Hospital of Boston/Harvard University, Boston MA  
1998-1999 Resident, Child and Adolescent Psychiatry  
University of Pittsburgh Medical Center, Pittsburgh PA  
2007 Advanced Training in Clinical Hypnosis, American Society of Clinical Hypnosis.

## **CERTIFICATION and LICENSURE**

American Board of Psychiatry and Neurology, Psychiatry 1998, 2008  
American Board of Psychiatry and Neurology, Child and Adolescent Psychiatry 2001  
State of Ohio Medical Board/Ohio 1993-1998  
Commonwealth of Massachusetts Board of Registration in Medicine/Massachusetts 1998-present  
Commonwealth of Pennsylvania Medical 2005-present

## **MEMBERSHIPS in PROFESSIONAL and SCIENTIFIC SOCIETIES**

Board/Pennsylvania  
American Psychiatric Association 1993-present  
American Academy of Child and Adolescent Psychiatry 1997-present  
American Society of Clinical Hypnosis 2007-present  
American Academy of Psychoanalysis and Dynamic Psychiatry 2009-present

## **CLINICAL SERVICE**

1999-2005 Private Practice Psychiatry, Boston, MA  
2006- Private Practice Psychiatry, Pittsburgh Professional Consultants, Pittsburgh, PA  
2006- Behavioral Consultant, Empire Investigation, Pittsburgh, PA

- Consultations and medical record reviews to support mediation and parent-child custody cases.
- Behavioral profiling to supplement polysomnography exams (Morris Ragus)
- Stress management training for executives, military, and government agents

## **SEMINARS/TRAININGS**

- Corporate workplace threat assessment, behavioral profiling of employees, and executive training of corporate leaders in prevention and intervention for workplace violence, decreased productivity, psychopathology, character disorders, substance abuse and deception.
- Consultations for investigators and lawyers to enhance behavioral observations in interview, interrogations, and to prepare clients for court appearances using cognitive behavioral, hypnotic, and motivational interviewing techniques.
- Operating as part of surveillance team in the field to provide behavioral profiling information to investigators to enhance outcome.
- American Psychiatric Association: Negotiation and Conflict Resolution Skills Training; 80 attendees; 4 hours;

**Barbara W. Thompson, J.D., CFE**  
The Worldwide Investigative Network, LLC  
West Chester, Pennsylvania 19382  
(610) 430-7353  
thompson@twinllc.com

**PROFESSIONAL EXPERIENCE:**

- Eleven years as General Manager and Director of Research and Analysis for The Worldwide Investigative Network, LLC a global investigative company
- Fourteen years as president of TW Consulting, Inc., a global employment screening company, which has conducted up to 30,000 backgrounds/year
- One year as Director of Research and Analysis for Amsec International, an international investigative company, and was instrumental in several highly publicized cases
- One year as associate attorney for Eckell Sparks Levy Auerbach, Monte & Moses, in Media, Pennsylvania, focusing on litigation research and domestic cases

**SPECIAL EXPERTISE:**

- Investigative research in litigation support, due diligence, and assets investigations
- Development of processes and procedures for background investigations
- Training in general investigative research and use of electronic sources

**EDUCATION:**

- J.D. (Law) Delaware Law School of Widener University 1986
- M.S. Reading Specialist – West Chester University - 1977
- B.S. Elementary Education – West Chester University 1971

**PROFESSIONAL ASSOCIATIONS:**

- Intellenet
- Pennsylvania Association of Licensed Investigators, 1<sup>st</sup> Vice President

**NOTABLE ACCOMPLISHMENTS:**

- Presentation of training seminars throughout the United States with respect to investigative research and corporate compliance topics
- Seminar Chair for PALI 2003 – 2009
- Published article in Delaware Law School Law Review and member of Moot Court Honor Society

**Dennis K. Waller, CLI**  
Waller & Associates, LLC  
Brookfield, Wisconsin  
(262) 782-5515  
denny1@gdinet.com

**PROFESSIONAL EXPERIENCE:**

15 years in local and state law enforcement - officer, field training officer, detective, sergeant, lieutenant, department training officer, police academy director, chief  
22 years as Certified Legal Investigator

**SPECIAL EXPERTISE:**

Background Investigations  
Employee Misconduct Investigations  
Personal Injury Investigations  
Police Practices Consultant/Expert Witness - 22 years

**EDUCATION:**

B.S. in Police Administration - Michigan State University  
M.S. in Public Administration - Florida International University  
3,100+ hours of law enforcement training

**PROFESSIONAL ASSOCIATIONS:**

National Association of Legal Investigators  
American College of Forensic Examiners  
American Board of Law Enforcement Experts  
National Council of Investigation & Security Services  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

Retained as a consultant/expert witness over 475 times by attorneys in 32 states.  
Testified as an expert witness in police practices in federal courts, state courts, and before administrative hearings.

**Michael J. West, CFE/CLEI**  
Arkansas Investigations  
Little Rock, Arkansas  
(501) 372-2202 or (501) 605-0360  
ArkInv@centurytel.net

**PROFESSIONAL EXPERIENCE:**

Michael has over 32 years as a private investigator, federal investigator and state agent. He is a Certified Fraud Examiner and has owned Arkansas Investigations for 6 years. He has instructed courses in basic and advanced fraud investigations, computer investigations and many other investigative related courses. He also provides CLE approved training courses to practicing attorneys and paralegals. He has published several papers on investigative topics and analytical research relating to fraud.

**SPECIAL EXPERTISE:**

Fraud, defense investigations, public integrity investigations, surveillance and a wide span of general investigative services. He is an expert in the evaluation of law enforcement agencies and their policies and investigative procedures.

**EDUCATION:**

Ed.D. (Candidate), University of South Dakota  
M.S. Criminal Justice Administration, Troy State University  
B.S. Criminal Justice, Troy State University  
A.A. Police Administration, Los Angeles City College

**TRAINING:**

Current and former investigative training instructor  
National White Collar Crime Center instructor  
Over 45 varied training courses

**PROFESSIONAL ASSOCIATIONS:**

Certified Fraud Examiner—Association of Certified Fraud Examiners  
Certified Law Enforcement Instructor – Arkansas Training & Standards  
INTELLENET  
Board of Directors – Arkansas Better Business Bureau

**Robert A. Yergey**  
Yergey Insurance Agency, Inc.  
Gainesville, VA 20155  
[bob@yergeyins.com](mailto:bob@yergeyins.com)

**Professional Experience:**

Started as insurance agent in 1993 working for family insurance agency business. Now own and operate same agency since 2004.

Chairman of Independent Insurance Agents of Virginia 2010-2011

**Special Expertise:**

Since starting worked on special projects for agency including specific field of security and investigation client insurance. Developed special proprietary program for coverage for investigators and have lead that program since 1994.

Developed specific skills on coverage points for investigators and security guards and have spoken to many groups regarding the needs and requirements for the industry.

**Education:**

B.S. from West Virginia University – Political Science – 1993  
Current Insurance License in 49 States and the District of Columbia

**Professional Associations:**

Associate Member – Pennsylvania Association of Licensed Investigations; INTELLNET; ION; Kentucky Professional Investigators Association; Investigative and Security Professional Association of Georgia; South Carolina Association of Legal Investigators; Kentucky League of Licensed Investigators; Florida Association of Private Investigators; Private Investigators and Security Professionals of West Virginia; Maine Licensed Private Investigators Association; Licensed Private Detectives Association of Massachusetts; Private Investigators Association of Virginia; Georgia Association of Professional Private Investigators; Florida Association of Licensed Investigators; North Carolina Association of Private Investigators; Colorado Association of Private Investigators; Texas Association of Licensed Investigators; Independent Insurance Agents of Virginia; Independent Insurance Agents and Brokers of America.

**David L. Ziegler, CFE, CFI**  
Ziegler & Associates, Inc.  
Titusville, New Jersey  
(609) 538-0508  
[Zieglerandassociates@verizon.net](mailto:Zieglerandassociates@verizon.net)

**PROFESSIONAL EXPERIENCE:**

27 years progressive responsibility, investigative experience and supervisory and management with the US Bureau of Alcohol, Tobacco, Firearms & Explosives (ATF).  
16 years experience as private investigator and security consulting.

**SPECIAL EXPERTISE:**

Insurance fraud investigations – 15 years  
Fire investigations – 20 years  
Training/Investigation/Security – 15 years  
Background Investigations – 15 years

**EDUCATION:**

B.S. in Education, Seton Hall University

**TRAINING:**

Fire, arson and bombing investigations.

**PROFESSIONAL ASSOCIATIONS:**

Former Special Agents of the ATF  
Association of Certified Fraud Examiners (CFE)  
National Fire Protection Assoc. (NFPA)  
International Association of Bomb Technicians & Investigators (IABTI)  
Intellenet

**NOTABLE ACCOMPLISHMENTS:**

Full member of the Vidocq Society